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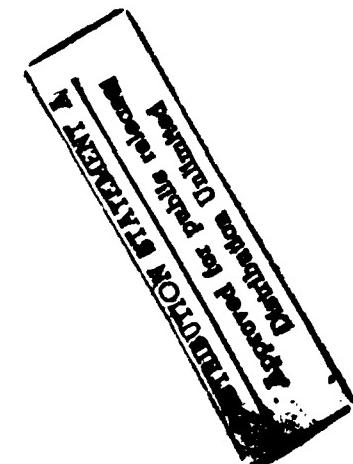


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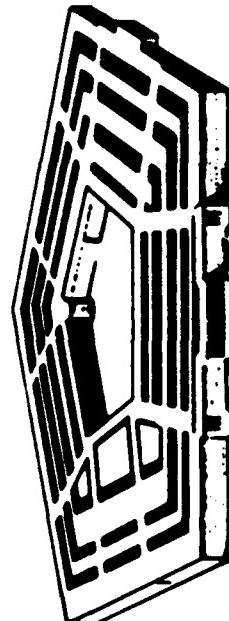
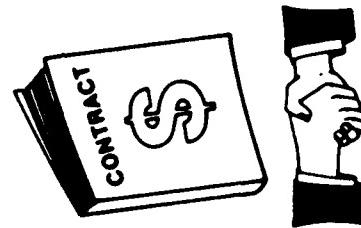
Department of Defense

PRIME CONTRACT AWARDS

Fiscal Year 1993



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OPERATIONS AND REPORTS (DION)

PRIME CONTRACT AWARDS

Fiscal Year 1993

Department of Defense
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FOREWORD

Prime Contract Awards is published semiannually and contains a wide range of summary data covering prime contract awards made during the reporting period, as well as historical data, to provide the perspective required for the analysis of Defense procurement records.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year (FY) 1984 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

acquisitions under \$25,000. It does not include obligations for "in house" work performed at government owned and operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For the definition of terms used in this publication, see the Glossary.

Notes on Coverage

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designating by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. The data is collected in whole dollars and the totals given in some tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODAs), which are listed in the Glossary. Commencing with FY 1990, it also includes tariff or regulated

Highlights

DoD procurement actions during FY 1993 totaled \$138,307,134 thousand (rounded), as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS Work Outside United States	\$ 12,863,802
Educational and Nonprofit Institutions	5,826,463
Business Firms Inside United States	3,443,799
Tariff or Regulated Acquisitions	116,007,150
TOTAL	\$138,307,134

Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$9,974 million as follows: Army, \$4,138 million; Navy \$1,409 million; Air Force \$4,382 million; Defense Logistics Agency, \$41 million, and Other Defense Agencies, \$4 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during FY 1993 (October 1992 through September 1993) totaled \$138,307 million. This was an increase of \$2,010 million (1.5 percent) above the \$136,297 million awarded during FY 1992. Contract awards to U.S. businesses for work inside the United States decreased by \$1,144 million. Awards to or through other Government Agencies increased by \$3,287 million, awards to educational and nonprofit institutions increased by \$6 million, and awards for work outside the United States decreased by \$115 million. See Tables 1 and 2.

Procurement Trends

DoD procurement increased from \$146.0 billion in FY 1984 to \$163.7 billion in FY 1985; however, it decreased to \$158.8 billion in FY 1986 and continued to decrease each year through FY 1989. During FY 1990, an upward trend is again shown which continued through FY 1991. In FY 1992 awards decreased to \$136.3 billion. This is the lowest FY total in the last ten years. Although in FY 1993 procurement increased

slightly, it is the second lowest FY total in the last ten years, and has the lowest amounts in the last ten years for awards for work outside the United States and for awards to U.S. businesses for work inside the United States. The long term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$24,872 million during FY 1993, an increase of \$883 million over the \$23,989 million during FY 1992. In FY 1993, small businesses received the largest percentage in the last ten years (21.4 percent) of the prime contracts awarded to all business firms for work done in the United States.

Chart 1 shows that 6,760,762 procurement actions, or 66.2 percent of the total 10,214,060 actions awarded to business firms, involved small businesses.

Chart II shows total awards to business firms, to small business firms, and percent to small businesses for FY 1984 through FY 1993.

TABLE 1
**DoD Prime Contract Awards by Type of Contractor,
 According to Defense Component: FY 1993-FY 1992**
 A/
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/			ARMY			NAVY		
	Oct 92-	Oct 91-	Oct 92-	Oct 91-	Oct 92-	Oct 91-	Oct 92-	Oct 91-	Oct 91-
	Sep 93	Sep 92	Sep 93	Sep 92	Sep 93	Sep 92	Sep 93	Sep 92	Sep 92
TOTAL C/	\$138,307,134	\$136,296,711	\$31,294,657	\$30,888,976	\$41,560,800	\$43,155,918			
ACTIONS OF \$25,000 OR LESS	14,593,737	14,858,744	2,586,229	2,607,738	3,071,162	3,247,242			
ACTIONS OVER \$25,000	122,713,397	121,337,666	28,708,427	28,281,237	38,489,638	39,905,676			
INTERAGENCY / FMS	12,863,802	9,576,847	4,931,863	4,400,053	472,941	470,772			
ACTIONS OF \$25,000 OR LESS	1,430,892	1,541,330	4,491,809	2,333,105	2,026,399	2,217,954			
ACTIONS OVER \$25,000	11,432,909	8,035,517							
FOR WORK OUTSIDE U. S. D/	2,826,463	5,941,341	1,834,397	1,820,485	1,075,152	1,331,925			
ACTIONS OF \$25,000 OR LESS	734,145	854,719	202,025	244,679	170,638	159,549			
ACTIONS OVER \$25,000	5,092,318	5,086,622	1,632,372	1,575,806	904,514	1,172,375			
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,443,799	3,438,236	758,873	698,284	746,461	866,244			
ACTIONS OF \$25,000 OR LESS	124,986	109,655	32,643	25,833	26,456	26,154			
ACTIONS OVER \$25,000	3,318,813	3,328,581	726,230	672,440	720,005	840,089			
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	116,007,150	117,150,787	23,614,026	25,329,791	37,241,099	38,235,214			
ACTIONS OF \$25,000 OR LESS	12,137,794	12,163,540	1,756,009	1,679,905	2,402,378	2,556,956			
ACTIONS OVER \$25,000	103,869,357	104,987,247	21,858,016	23,649,886	34,838,720	35,678,258			
SMALL BUSINESS FIRMS	24,871,687	23,988,906	6,422,519	6,131,431	7,161,785	7,628,792			
ACTIONS OF \$25,000 OR LESS	6,496,322	6,414,889	1,362,743	1,320,102	1,821,274	1,908,391			
ACTIONS OVER \$25,000	18,375,365	17,574,017	5,059,776	4,811,350	5,340,512	5,720,400			
OTHER BUSINESS FIRMS	91,135,463	93,161,881	17,191,507	19,198,360	30,079,313	30,606,422			
ACTIONS OF \$25,000 OR LESS	5,641,472	5,748,551	393,266	359,893	581,104	648,565			
ACTIONS OVER \$25,000	85,493,992	87,413,230	16,798,241	18,838,557	29,498,209	29,957,858			
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	21.4	20.5	27.2	24.2	19.2	20.0			
ACTIONS OF \$25,000 OR LESS	53.5	52.7	77.6	78.6	75.8	74.6			
ACTIONS OVER \$25,000	17.7	16.7	23.1	20.3	15.3	16.0			

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1993-FY 1992 A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	Oct 92-	Oct 91-	Sep 92	Sep 93	Oct 92-	Sep 92	Sep 93	Oct 92-	Sep 92
TOTAL C/	\$42,708,182	\$40,523,069	\$9,772,618	\$8,489,729	\$2,559,773	\$2,817,972	\$2,559,773	\$2,817,972	\$2,817,972
ACTIONS OF \$25,000 OR LESS	2,510,121	2,665,967	1,812,411	1,622,469	316,689	279,132	316,689	279,132	279,132
ACTIONS OVER \$25,000	40,198,060	37,857,112	7,960,208	6,867,260	2,243,083	2,538,840	2,243,083	2,538,840	2,538,840
INTERAGENCY / FMS									
ACTIONS OF \$25,000 OR LESS	5,095,606	3,668,969	195,909	169,137	59,109	56,095	59,109	56,095	56,095
ACTIONS OVER \$25,000	371,364	491,316	81,348	81,403	31,365	29,609	81,403	31,365	29,609
	4,724,241	3,267,593	114,561	87,734	27,744	26,486			
FOR WORK OUTSIDE U. S. D/									
ACTIONS OF \$25,000 OR LESS	1,169,183	1,705,806	1,546,089	933,058	10,396	13,937	10,396	13,937	13,937
ACTIONS OVER \$25,000	314,414	407,977	39,122	33,404	123	156	33,404	123	156
	854,770	1,298,829	1,506,667	893,653	10,273	13,781			
EDUCATIONAL + NONPROFIT INSTITUTIONS									
ACTIONS OF \$25,000 OR LESS	1,462,502	1,425,571	105,294	108,837	27,079	23,314	27,079	23,314	23,314
ACTIONS OVER \$25,000	39,133	36,447	5,994	7,814	5,511	5,539	7,814	5,511	5,539
	1,423,370	1,389,124	99,300	101,023	21,568	21,568			
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)									
ACTIONS OF \$25,000 OR LESS	34,979,675	33,721,042	7,922,547	7,276,938	2,457,709	2,722,541	7,276,938	2,457,709	2,722,541
ACTIONS OVER \$25,000	1,783,995	1,819,416	1,682,866	1,492,088	274,210	241,743	1,682,866	1,492,088	241,743
	33,195,680	31,901,567	6,239,881	5,784,849	2,183,499	2,480,798			
SMALL BUSINESS FIRMS									
ACTIONS OF \$25,000 OR LESS	5,305,582	4,665,051	3,556,145	2,950,719	909,327	1,043,447	2,950,719	909,327	1,043,447
ACTIONS OVER \$25,000	1,246,686	1,259,915	1,094,261	944,735	234,128	204,284	1,094,261	944,735	204,284
	4,058,896	3,455,135	2,461,885	2,005,983	675,198	839,163			
OTHER BUSINESS FIRMS									
ACTIONS OF \$25,000 OR LESS	29,674,093	29,055,992	4,366,401	4,326,219	1,548,383	1,679,094	4,326,219	1,548,383	1,679,094
ACTIONS OVER \$25,000	537,310	609,561	588,605	547,353	40,082	37,459	588,605	547,353	37,459
	29,136,784	28,446,431	3,777,796	3,778,866	1,508,301	1,641,635			
SMALL BUSINESS PERCENT OF BUSINESS FIRMS									
ACTIONS OF \$25,000 OR LESS	15.2	13.8	44.9	40.5	37.7	38.3	40.5	37.7	38.3
ACTIONS OVER \$25,000	69.9	66.5	55.0	63.3	45.4	84.5	55.0	45.4	84.5
	12.2	10.8	39.5	34.7	30.9	33.8			

NOTE: Refer to first page of this table for footnotes.

TABLE 2
**DoD Prime Contract Awards by Quarter and Type of Contractor,
 According to Defense Component: FY 1993 - FY 1992** ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL ^{B/}			ARMY			NAVY			FISCAL YEAR	
	FISCAL YEAR		1993	1992	FISCAL YEAR		1993	1992	FISCAL YEAR		1993
TOTAL C/	\$138,307,134	\$136,286,711		\$31,294,657	\$30,888,976		\$41,560,800		\$43,155,918		
1st Qtr, Oct-Dec	25,225,908	18,102,178		5,932,892	2,304,799		6,055,273		7,690,790		
2nd Qtr, Jan-Mar	36,014,707	37,412,344		6,128,762	8,142,875		14,344,855		9,643,331		
3rd Qtr, Apr-Jun	27,929,488	31,315,713		6,335,739	7,392,646		7,571,373		10,263,642		
4th Qtr, Jul-Sep	49,137,032	49,456,476		12,397,264	13,048,655		13,579,309		15,458,154		
INTERAGENCY / FMS											
1st Qtr, Oct-Dec	12,863,802	9,576,847		4,931,863	2,856,046		2,497,170		2,721,977		
2nd Qtr, Jan-Mar	2,418,163	1,789,247		941,982	275,469		638,308		713,687		
3rd Qtr, Apr-Jun	2,568,453	2,263,120		465,555	674,197		869,055		626,555		
4th Qtr, Jul-Sep	5,112,284	2,339,505		894,696	708,719		423,615		593,160		
FOR WORK OUTSIDE U. S. D/											
1st Qtr, Oct-Dec	5,826,463	5,941,341		1,834,397	1,820,485		1,075,152		1,331,925		
2nd Qtr, Jan-Mar	1,000,917	989,889		228,537	164,284		150,438		157,183		
3rd Qtr, Apr-Jun	1,310,915	1,077,517		517,715	230,265		318,200		192,259		
4th Qtr, Jul-Sep	2,120,410	1,155,557		214,793	450,907		150,155		151,471		
EDUCATIONAL + NONPROFIT INSTITUTIONS											
1st Qtr, Oct-Dec	3,443,799	3,438,236		758,873	698,284		746,461		866,244		
2nd Qtr, Jan-Mar	624,862	393,565		184,219	86,485		83,439		60,597		
3rd Qtr, Apr-Jun	903,676	972,225		168,692	251,347		295,676		70,103		
4th Qtr, Jul-Sep	1,675,683	892,125		184,118	123,603		149,218		449,182		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)											
1st Qtr, Oct-Dec	116,007,150	117,150,787		23,614,026	25,329,791		37,241,099		38,235,214		
2nd Qtr, Jan-Mar	21,166,189	14,939,360		4,563,756	1,759,188		5,183,000		6,759,267		
3rd Qtr, Apr-Jun	31,181,415	33,044,054		4,227,157	6,932,725		8,811,560		8,669,124		
4th Qtr, Jul-Sep	23,902,461	26,839,372		5,306,061	6,070,218		6,848,319		13,752,184		
SMALL BUSINESS FIRMS											
1st Qtr, Oct-Dec	39,757,085	42,388,001		8,616,452	10,567,661		12,338,219		2,865,360		
2nd Qtr, Jan-Mar	24,871,687	23,988,906		6,422,519	6,131,431		7,161,785		7,628,792		
3rd Qtr, Apr-Jun	3,906,503	2,761,470		847,684	568,888		1,049,994		988,598		
4th Qtr, Jul-Sep	5,579,419	5,617,144		1,287,433	1,359,453		1,733,829		1,684,563		
OTHER BUSINESS FIRMS											
1st Qtr, Oct-Dec	91,135,463	93,161,881		17,191,507	19,198,360		30,019,313		30,506,422		
2nd Qtr, Jan-Mar	17,259,686	12,147,890		3,716,072	1,190,300		4,133,009		5,770,670		
3rd Qtr, Apr-Jun	25,601,996	27,356,910		3,640,324	5,574,272		11,137,711		7,070,169		
4th Qtr, Jul-Sep	29,198,863	21,728,121		4,159,678	4,768,512		5,333,109		7,260,561		
SMALL BUSINESS PERCENT OF BUSINESS FIRMS											
1st Qtr, Oct-Dec	21.4	20.5		27.2	24.2		19.2		20.0		
2nd Qtr, Jan-Mar											
3rd Qtr, Apr-Jun											
4th Qtr, Jul-Sep											

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1993, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

**DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1993 - FY 1992**^{a/}

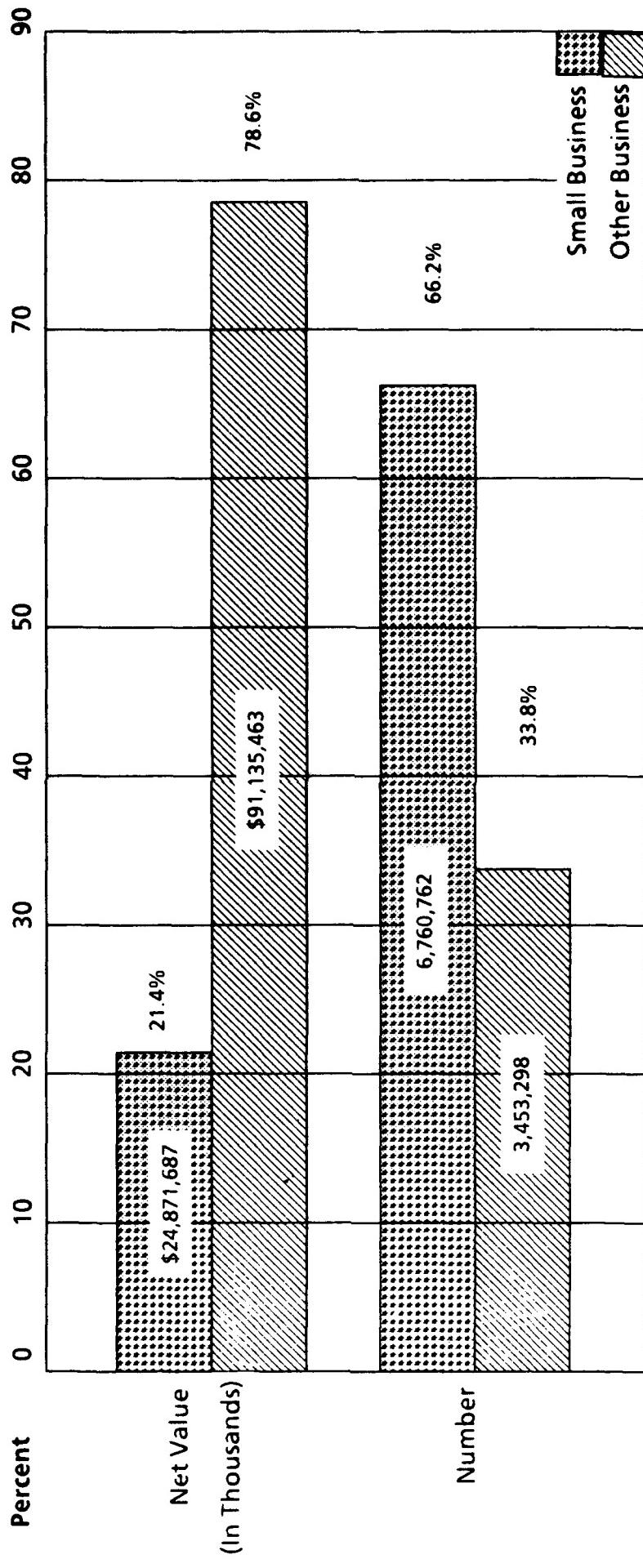
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR 1993	1992	FISCAL YEAR 1993	1992	FISCAL YEAR 1993	1992
TOTAL C/	\$42,708,182	\$40,523,069	\$9,772,618	\$8,489,729	\$2,559,773	\$2,817,972
1st Qtr., Oct-Dec	9,069,669	5,855,026	1,841,532	1,206,853	533,578	236,346
2nd Qtr., Jan-Mar	8,807,147	12,973,644	3,630,512	2,617,634	456,553	562,096
3rd Qtr., Apr-Jun	8,944,554	8,611,168	1,887,339	1,336,863	396,946	795,291
4th Qtr., Jul-Sep	15,886,812	13,073,231	2,413,235	3,328,379	1,172,705	1,224,239
INTERAGENCY / FMS	5,095,606	3,668,989	195,909	169,137	59,109	56,095
1st Qtr., Oct-Dec	790,836	759,987	31,616	20,849	9,343	6,586
2nd Qtr., Jan-Mar	1,141,806	833,871	52,734	34,625	9,123	12,148
3rd Qtr., Apr-Jun	1,730,518	1,030,179	35,057	30,098	12,248	14,251
4th Qtr., Jul-Sep	2,432,446	984,921	76,502	83,565	28,425	23,110
FOR WORK OUTSIDE U. S. D/	1,169,183	1,706,806	1,546,089	933,058	10,386	13,937
1st Qtr., Oct-Dec	118,910	170,611	479,260	468,078	2,082	134
2nd Qtr., Jan-Mar	182,479	516,256	221,165	92,740	5,226	2,241
3rd Qtr., Apr-Jun	242,336	255,771	570,609	101,670	2,116	2,166
4th Qtr., Jul-Sep	625,459	794,167	275,055	270,570	912	9,395
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,462,502	1,425,571	105,294	108,837	27,079	23,314
1st Qtr., Oct-Dec	294,273	210,862	19,287	12,195	3,454	1,698
2nd Qtr., Jan-Mar	389,081	554,511	14,179	18,085	3,188	524
3rd Qtr., Apr-Jun	201,983	185,906	19,302	37,904	9,044	6,079
4th Qtr., Jul-Sep	577,166	484,281	52,026	40,653	10,822	9,253
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	34,979,675	33,721,042	7,922,547	7,276,938	2,457,709	2,722,541
1st Qtr., Oct-Dec	7,865,518	4,753,466	1,310,975	705,438	518,055	227,622
2nd Qtr., Jan-Mar	7,093,767	11,008,811	3,342,034	2,471,795	437,892	541,002
3rd Qtr., Apr-Jun	7,769,171	11,159,205	1,260,987	1,166,985	372,121	772,258
4th Qtr., Jul-Sep	12,251,219	10,829,561	2,008,650	2,932,720	1,129,631	1,181,658
SMALL BUSINESS FIRMS	5,305,582	4,665,051	3,556,145	2,950,719	909,327	1,043,447
1st Qtr., Oct-Dec	913,091	720,800	712,868	298,518	136,507	107,593
2nd Qtr., Jan-Mar	900,240	1,072,884	1,130,726	877,329	169,999	204,722
3rd Qtr., Apr-Jun	825,946	776,750	646,906	597,105	169,159	311,444
4th Qtr., Jul-Sep	2,666,305	2,154,637	1,065,646	1,177,766	433,622	419,687
OTHER BUSINESS FIRMS	29,674,093	29,055,992	4,366,401	4,326,219	1,548,383	1,679,094
1st Qtr., Oct-Dec	6,952,427	4,002,666	598,008	406,919	381,558	120,029
2nd Qtr., Jan-Mar	6,193,527	9,935,927	2,111,308	1,594,467	267,893	336,280
3rd Qtr., Apr-Jun	6,943,226	6,422,475	614,081	460,880	202,942	460,814
4th Qtr., Jul-Sep	9,584,913	8,694,924	943,005	1,754,953	695,950	761,971
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	15.2	13.8	44.9	40.5	37.0	38.3
1st Qtr., Oct-Dec	11.6	15.3	54.4	42.3	26.3	47.3
2nd Qtr., Jan-Mar	12.7	9.7	33.8	35.5	38.8	37.8
3rd Qtr., Apr-Jun	10.6	10.3	51.3	51.2	45.5	40.3
4th Qtr., Jul-Sep	21.8	19.7	53.1	40.2	38.4	35.5

NOTE: Refer to first page of this table for footnotes.

Chart 1

**Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:
Fiscal Year 1993**



*A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1993 - FY 1984 ^{a/}

(AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR	FY 1993	FY 1992	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY 1984
TOTAL ^{b/}	\$138,307	\$136,297	\$150,855	\$144,672	\$139,343	\$151,353	\$156,508	\$158,829	\$163,725	\$146,032
Army	31,295	30,889	36,890	33,333	31,979	32,846	36,800	37,512	37,497	33,399
Navy	41,551	43,156	45,846	46,935	47,331	55,843	55,974	49,630	52,026	45,431
Air Force	42,708	40,523	46,214	46,902	43,015	46,633	47,305	53,052	46,173	46,834
Defense Logistics Agency	9,773	8,490	13,331	11,110	10,123	11,166	11,229	16,347	15,173	14,884
Civil Functions	2,560	2,818	2,332	2,122	1,995	2,169	2,169	1,981	1,711	1,853
Other Defense Agencies	10,411	10,421	4,241	4,230	3,200	2,696	4,220	4,578	3,960	3,626
INTERAGENCY/FMS										
Army	12,864	9,577	11,948	9,964	9,579	8,919	8,809	9,884	12,399	10,098
Navy	4,332	2,856	4,193	2,911	4,179	3,789	3,546	2,523	2,696	2,636
Air Force	2,497	2,722	3,033	2,918	3,416	3,193	3,546	2,841	4,229	3,355
Defense Logistics Agency	5,096	3,669	4,341	4,338	4,147	3,493	2,725	3,772	4,758	3,516
Civil Functions	196	169	196	154	218	251	326	375	386	274
Other Defense Agencies	59	56	66	64	41	72	73	77	75	67
84	105	119	159	79	121	236	295	275	250	
FOR WORK OUTSIDE U. S. C/										
Army	5,826	5,941	9,178	7,149	6,381	8,149	8,863	9,081	8,611	8,311
Navy	1,834	1,820	2,253	2,200	2,331	3,082	3,423	3,113	3,205	2,559
Air Force	1,015	1,332	2,371	1,442	1,287	1,455	1,403	1,004	1,068	1,163
Defense Logistics Agency	1,169	1,707	1,948	1,705	1,213	1,924	2,367	1,894	1,746	1,649
Civil Functions	1,546	933	2,333	1,510	1,412	1,583	1,571	2,578	2,535	2,876
Other Defense Agencies	10	14	14	10	11	120	16	4	7	9
191	135	265	162	138	86	84	87	50	56	56
EDUCATIONAL + NONPROFIT INSTITUTIONS										
Army	3,444	3,438	3,646	3,530	3,272	3,469	3,495	3,368	3,129	2,710
Navy	759	698	634	443	423	440	474	437	403	343
Air Force	746	866	831	837	952	1,142	1,081	1,152	1,073	965
Defense Logistics Agency	1,463	1,026	1,576	1,701	1,605	1,614	1,595	1,450	1,330	1,167
Civil Functions	105	109	195	110	115	89	100	90	83	60
Other Defense Agencies	27	23	21	26	19	42	33	41	61	44
344	316	387	332	159	142	212	198	181	181	131
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)										
Army	116,007	117,151	125,878	123,821	120,003	130,815	135,340	136,497	139,187	124,912
Navy	23,614	25,330	29,612	28,127	27,442	27,534	31,003	31,339	31,192	27,861
Air Force	37,241	38,235	39,610	41,717	42,176	50,054	48,944	44,232	45,656	39,948
Defense Logistics Agency	34,980	33,721	40,349	39,039	36,949	39,601	40,615	41,737	45,469	40,507
Civil Functions	7,993	7,277	10,606	9,303	9,177	9,244	9,222	13,503	12,190	11,673
Other Defense Agencies	2,458	2,723	2,233	2,018	1,334	2,035	1,859	1,958	1,624	1,734
9,792	9,865	3,469	3,616	2,124	2,347	3,687	3,997	3,455	3,189	3,189
SMALL BUSINESS FIRMS										
Army	24,872	23,989	25,936	23,956	22,772	25,279	26,624	26,914	26,049	23,816
Navy	6,423	6,131	6,717	5,771	5,137	6,462	7,522	7,628	7,749	6,675
Air Force	7,162	7,629	7,876	7,673	8,157	7,745	7,121	7,022	7,100	6,100
Defense Logistics Agency	5,306	4,635	5,343	5,110	4,583	5,169	5,361	4,869	4,703	4,341
Civil Functions	3,556	2,951	4,383	3,933	4,219	3,990	4,162	5,445	5,136	5,238
Other Defense Agencies	909	1,043	935	821	682	979	1,050	924	883	928
1,516	1,569	683	607	453	472	784	627	555	534	534
SMALL BUSINESS PERCENT OF BUSINESS FIRMS										
Army	21.4 %	20.5 %	20.6 %	19.3 %	19.0 %	19.3 %	19.7 %	19.7 %	18.7 %	19.1 %
Navy	27.2	24.2	22.7	20.5	18.7	23.5	24.3	24.3	24.8	24.0
Air Force	19.2	20.0	19.9	18.4	18.3	16.3	15.8	16.8	15.4	15.3
Defense Logistics Agency	15.2	13.8	13.2	12.4	13.1	12.2	11.7	10.3	10.7	10.7
Civil Functions	44.9	40.5	41.3	42.1	46.0	43.2	45.1	40.3	42.1	44.9
Other Defense Agencies	37.0	38.3	41.9	47.6	48.1	56.5	58.2	54.4	53.5	53.5
15.5	15.9	15.9	16.8	20.1	21.3	15.7	16.1	16.1	16.8	16.8

a/ For definitions and coverage, see notes on coverage.

b/ Commencing with FY 1989, the total includes Regulated Acquisitions not included elsewhere in this table.

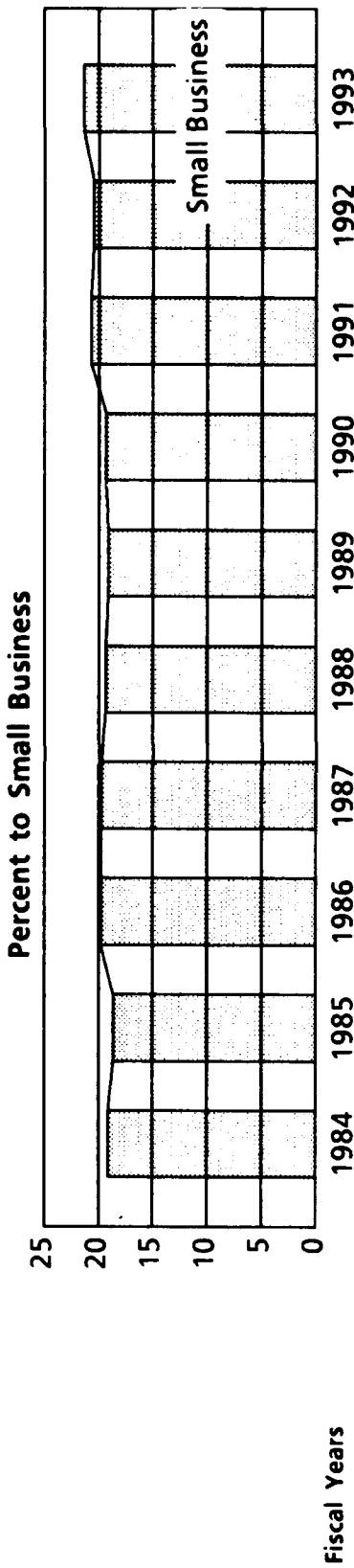
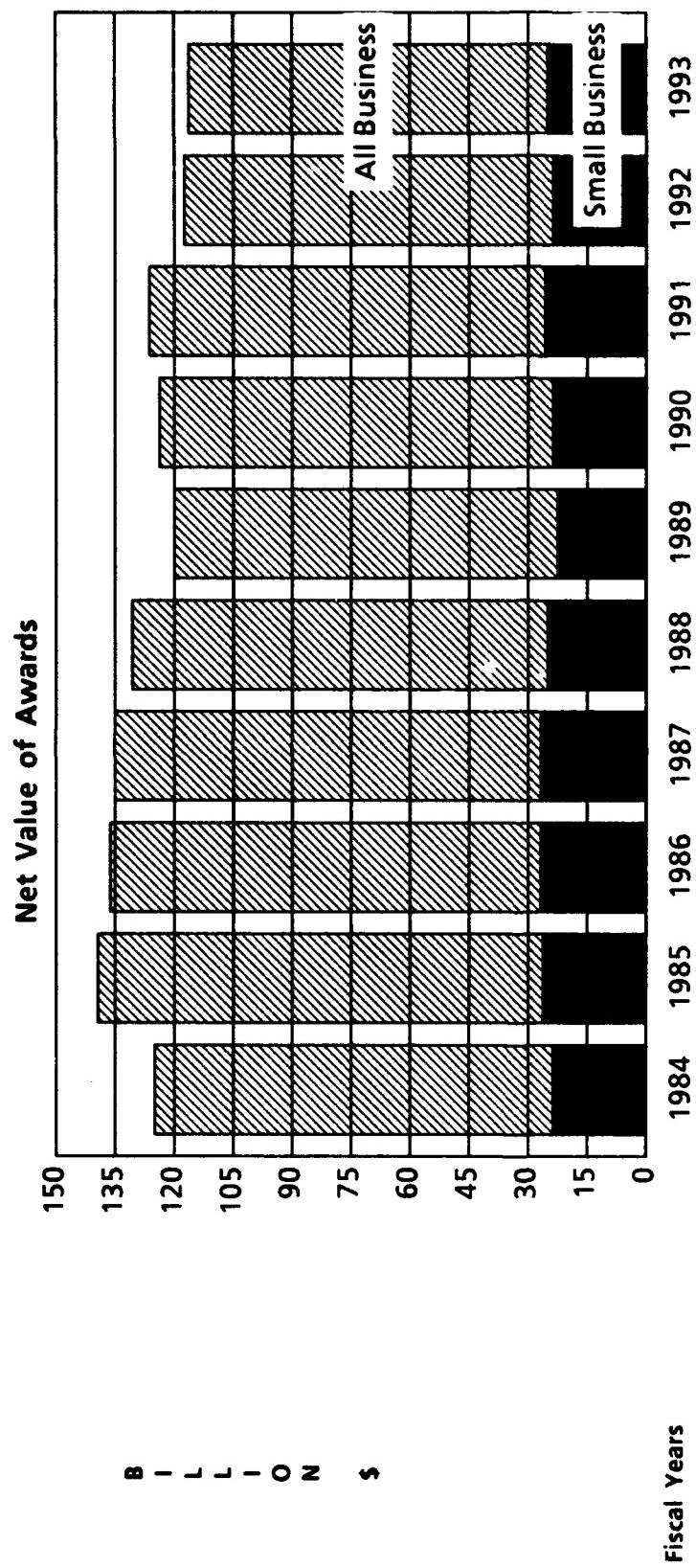
c/ Includes foreign firms for performance in U.S.

d/ Less than \$500,000.

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Chart II

**Net Value of DoD Prime Contract Awards to Small Businesses, to All Businesses,
and Percent Distribution to Small Businesses: FY 1984 - 1993**



AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for FY 1993 and FY 1992, and in Table 6 for FY 1984 through FY 1993. Table 6a provides data on awards by procurement program, according to the Defense Component making the awards, for FY 1984 through FY 1993.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1993 totaled \$116,007 million; \$1,144 million (1.0 percent) less than FY 1992. A comparison of FY 1993 totals show a decrease in the Major Hard Goods Category, with a relatively slight increase in Services and All Other Categories. The largest

decreases in the procurement programs were in Missile and Space Systems, \$969 million; Airframes and Related Assemblies and Spares, \$642 million; and Ammunition, \$570 million.

The programs with the largest increases were Ships, \$751 million; Construction, \$540 million; and Petroleum, \$369 million.

Chart III shows awards to all businesses and percent distribution to small businesses by procurement program for FY 1993 and FY 1992.

TABLE 5
**DoD Prime Contract Awards to All Businesses and to Small Businesses,
 by Procurement Program: FY 1993 - FY 1992**
 (AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1992 - September 1993			October 1991 - September 1992		
	TOTAL		SMALL BUSINESS	TOTAL		SMALL BUSINESS
	Amount (1)	% (2)	Amount (3)	% (4)	Amount (1)	% (5)
TOTAL /C	\$138,307,134				\$136,296,711	
INTERGEOGRAPHY/FMS					9,576,847	
FOR WORK OUTSIDE U. S. D/					5,941,341	
EDUCATIONAL + NON-PROFIT INSTITUTIONS	3,443,799				3,438,236	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	116,007,150	100.0	\$24,871,687	21.4	117,150,787	100.0
MAJOR HARD GOODS (SUB-TOTAL)	64,545,052	55.6	5,257,649	21.1	67,052,198	57.2
AIRCRAFT (SUB-TOTAL)	22,951,997	19.8	931,295	3.7	24,069,254	20.6
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	17,094,222	14.7	327,396	1.3	17,136,382	15.1
AIRCRAFT ENGINES AND RELATED SPARES	2,906,119	2.5	176,255	0.7	3,235,148	2.8
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	2,951,656	2.5	427,604	1.7	3,097,724	2.6
MISSILE AND SPACE SYSTEMS SHIPS	12,133,067	10.5	773,104	3.1	13,002,239	11.2
9,006,798	7.8	914,784	3.7	8,255,915	7.1	
TANK-AUTOMOTIVE (SUB-TOTAL)	2,354,113	2.0	344,194	1.4	2,724,878	2.3
1,121,640	1.0	126,237	0.5	1,251,569	1.1	
1,122,473	1.1	217,957	0.9	1,173,308	1.3	
COMBAT VEHICLES NON-COMBAT VEHICLES					1,198,367	0.8
WEAPONS	1,210,560	1.0	165,047	0.7	1,148,550	1.2
AMMUNITION	2,616,436	2.3	341,837	1.4	3,245,950	2.8
ELECTRONICS AND COMMUNICATION EQUIPMENT	14,212,080	12.3	1,787,427	7.2	14,235,413	12.2
SERVICES	17,514,588	15.1	4,709,237	18.9	17,330,305	14.8
33,947,511	29.3	14,904,801	59.9	43.9	32,768,284	28.0
SUBSISTENCE					14,151,600	59.0
TEXTILES, CLOTHING AND EQUIPAGE	1,741,204	1.5	464,125	1.9	1,697,948	1.3
FUELS + LUBRICANTS (SUB-TOTAL)	573,910	0.5	342,344	1.4	646,719	0.6
PETROLEUM OTHER FUELS + LUBRICANTS SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	3,203,700	2.8	1,157,698	4.7	2,767,897	2.4
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	3,018,538	2.6	1,030,148	4.1	2,649,337	2.3
163,025	0.1	119,225	0.5	73,046	0.1	
22,137*	*	8,325	*	21,514*	*	
BUILDING SUPPLIES	67,739	0.1	33,028	0.1	60,865	0.1
TRANSPORTATION EQUIPMENT	709	*	79	*	107	*
PRODUCTION EQUIPMENT	201,181	0.2	76,493	0.3	244,195	0.2
CONSTRUCTION EQUIPMENT	35,354	*	14,106	0.1	21,930	*
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	301,605	0.3	46,740	0.2	379,908	0.3
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	32,642	*	18,331	0.1	28,106	*
MATERIALS HANDLING EQUIPMENT	59,700	0.1	42,086	0.2	66,888	0.1
ALL OTHER SUPPLIES + EQUIPMENT	6,791,477	5.9	1,897,417	7.6	6,639,688	5.7
CONSTRUCTION ALL ACTIONS OF \$25,000 OR LESS	8,790,497	7.6	4,315,403	17.4	8,250,531	7.0
12,137,794	10.5	6,456,322	26.1	53.5	12,163,540	10.4

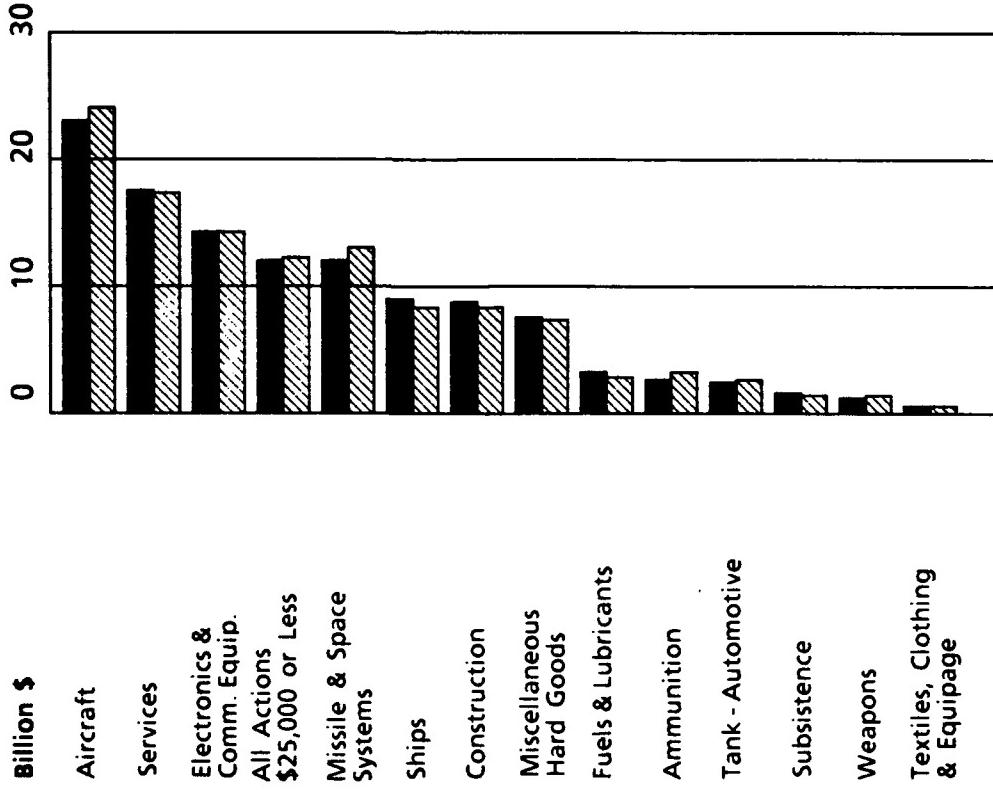
A/ For definitions and coverage see notes on coverage.
 B/ Percentage of small business firms (column 3) to all business firms for work in the U.S. (column 1).
 C/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
 D/ Includes foreign firms for performance in U.S.
 * Less than 0.05 percent.

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Chart III

**Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: FY 1993 - 1992**

Net Value to All Businesses



Percent to Small Businesses

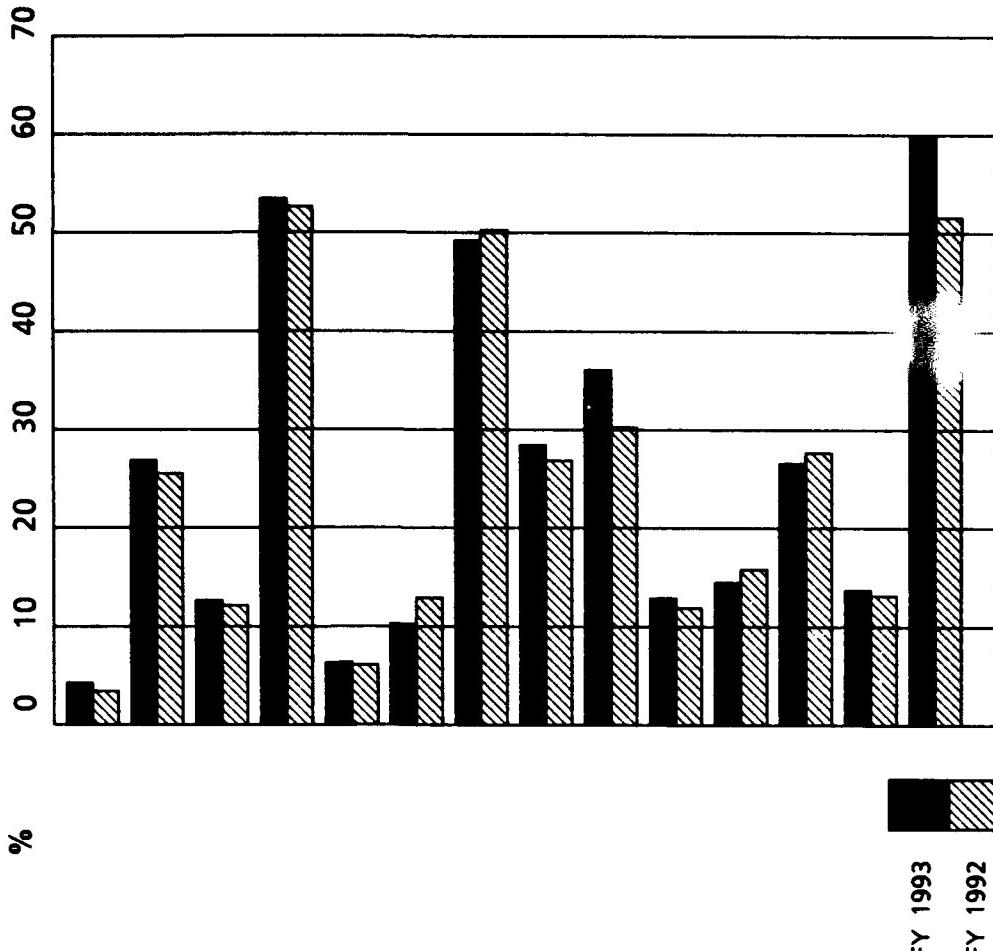


TABLE 6
**DoD Prime Contract Awards to All Businesses and to Small Businesses,
 by Procurement Program: FY 1993 – FY 1989^{a/b}**

PROCUREMENT PROGRAM		NET VALUE (\$000)				PERCENT					
TOTAL	B/	FY 1993	FY 1992	FY 1991	FY 1990	FY 1989	FY '93	FY '92	FY '91	FY '90	FY '89
\$138,307,134	\$136,296,711	\$150,855,269	\$144,672,473	\$139,343,457							
12,883,802	9,576,847	11,947,932	9,964,253	9,579,251							
5,826,463	5,941,341	9,178,174	7,149,132	6,380,932							
3,443,799	3,438,236	3,645,617	3,529,523	3,272,473							
BUSINESS FIRMS FOR WORK IN THE U.S.											
BUSINESS FIRMS TOTAL		116,007,150	117,150,787	125,878,379	123,820,831	120,002,835	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)		64,545,052	67,052,198	74,127,414	79,120,269	79,917,594	55.6	57.2	58.9	63.9	66.6
Aircraft		22,951,997	24,689,254	23,637,167	23,994,463	24,255,684	19.8	20.5	18.8	19.4	20.2
Missile and Space Systems		12,133,067	13,102,339	16,551,98	17,136,849	18,775,056	10.5	11.2	13.0	13.8	15.6
Ships		9,006,798	8,255,915	9,113,119	10,303,581	9,598,162	7.8	7.0	7.4	8.3	8.0
Tank-Automotive		2,354,113	2,724,878	4,322,993	3,322,970	3,822,233	2.3	3.4	2.7	3.2	3.2
Weapons		1,210,560	1,418,550	1,717,428	1,842,130	1,518,633	1.0	1.2	1.4	1.5	1.3
Ammunition		2,676,426	3,225,950	3,564,703	4,032,453	3,900,238	2.3	2.8	3.3	3.3	3.3
Electronics and Communications Equip.		14,212,080	14,235,413	15,219,406	16,481,823	18,120,546	12.3	12.2	12.1	14.9	15.1
SERVICES		17,514,588	17,330,305	16,937,287	14,637,670	11,708,407	15.1	14.8	13.5	11.8	9.8
ALL OTHER (SUBTOTAL)		33,947,511	32,768,284	34,813,678	30,062,892	28,316,856	29.3	28.0	27.7	24.3	23.6
Subsistence		1,742,204	1,987,948	2,243,509	1,605,594	1,265,311	1.5	1.3	1.3	1.3	1.1
Textiles, Clothing, and Equipment		5,713,910	6,661,119	1,332,114	74,857	85,517	0.5	0.6	1.1	0.6	0.7
Fuels and Lubricants		3,203,700	2,771,897	3,680,514	3,771,388	3,495,105	2.8	2.4	2.9	3.0	2.9
Miscellaneous Hard Goods		7,500,406	7,441,649	7,620,672	7,056,160	6,991,804	6.5	6.4	6.1	5.7	5.8
Construction		8,780,497	8,250,531	8,586,177	7,757,232	7,445,552	7.6	7.0	6.1	5.6	6.2
All Actions of \$25,000 or Less		12,131,794	12,163,540	11,350,392	11,127,661	8,345,517	10.5	10.4	9.0	9.0	7.0
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.											
SMALL BUSINESS TOTAL		24,871,687	23,988,906	25,936,484	23,955,745	22,771,551	21.4	20.5	20.6	19.3	19.0
MAJOR HARD GOODS (SUBTOTAL)		5,257,649	5,417,521	5,788,734	6,102,841	5,688,817	8.1	8.1	7.8	7.7	7.1
Aircraft		5,931,255	832,537	1,144,071	1,082,380	1,110,70	4.1	3.5	4.8	4.5	4.6
Missile and Space Systems		773,104	792,500	687,450	675,614	702,396	6.4	6.0	4.2	3.9	3.7
Ships		916,784	1,069,913	1,427,519	1,588,697	1,355,858	10.2	13.0	12.3	15.4	14.2
Tank-Automotive		344,194	185,731	204,319	465,825	357,394	14.6	13.6	13.9	14.0	9.4
Weapons		165,047	186,706	1,705,266	239,634	23,155	13.6	13.1	11.9	13.0	14.0
Ammunition		341,837	386,706	371,300	301,679	301,679	11.5	11.8	8.5	9.2	7.7
Electronics and Communications Equip.		1,787,427	1,722,555	1,679,391	1,643,575	12.6	12.1	11.2	9.1	9.1	9.1
SERVICES		4,709,237	4,419,784	4,333,565	4,202,934	3,461,160	26.9	25.5	25.6	28.7	29.6
ALL OTHER (SUBTOTAL)		14,904,801	14,151,600	15,814,085	13,649,970	13,621,574	43.9	43.2	45.4	45.4	48.0
Subsistence		14,464,125	14,455,161	1,059,874	1,691,267	543,149	26.7	27.7	43.1	42.9	
Textiles, Clothing, and Equipment		342,344	332,196	712,112	496,357	600,614	59.7	53.5	66.6	66.6	
Fuels and Lubricants		1,15,698	835,273	911,056	1,053,014	1,157,910	36.1	30.2	24.8	27.9	33.2
Miscellaneous Hard Goods		2,128,909	2,001,855	2,155,036	2,087,270	1,970,858	28.4	28.3	28.3	28.3	
Construction		4,315,403	4,151,627	4,619,850	3,122,523	4,666,353	49.1	50.3	53.8	54.2	
All Actions of \$25,000 or Less		6,496,322	6,414,889	6,355,357	6,199,539	4,681,670	53.5	52.7	56.0	55.7	56.1

R/ For definitions and coverage, see notes on coverage.
 B/ Commencing with FY 1985, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
 C/ Includes foreign concerns with performance in U.S.

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TABLE 6 (concluded)
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1988 – FY 1984^{a/}

PROCUREMENT PROGRAM		NET VALUE (\$000)				PERCENT			
		FY 1988	FY 1987	FY 1986	FY 1985	FY 1984	FY '88	FY '87	FY '86
TOTAL^{b/}		\$151,352,713	\$156,507,586	\$158,829,340	\$163,725,360	\$146,031,610			
INTERAGENCY/FMS		8,319,370	8,808,963	9,883,818	12,398,566	10,098,092			
FOR WORK OUTSIDE THE U.S. C/		8,149,175	8,863,365	9,080,746	8,611,099	8,311,482			
EDUCATIONAL AND NONPROFIT INSTITUTIONS		3,469,352	3,494,958	3,367,718	3,129,061	2,709,888			
BUSINESS FIRMS FOR WORK IN THE U.S.									
BUSINESS FIRMS TOTAL		130,814,816	135,340,300	136,497,058	139,586,634	124,912,148	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)		85,856,513	93,015,159	92,822,136	98,184,846	86,315,336	65.6	68.7	68.0
Aircraft		24,978,326	27,683,991	32,267,221	34,579,580	29,234,550	20.5	23.6	24.8
Missile and Space Systems		19,693,980	19,781,484	19,355,707	18,667,859	16,663,293	15.1	14.6	13.4
Ships		13,716,330	11,474,728	9,412,931	10,424,323	9,253,141	10.5	8.6	8.5
Tank-Automotive		3,957,955	4,153,662	5,244,926	5,152,256	4,889,663	3.0	3.6	3.8
Weapons		1,667,09	2,098,819	2,304,203	2,638,277	2,025,664	1.7	1.7	4.0
Ammunition		4,119,354	4,555,004	4,489,965	4,684,833	3,955,411	3.1	3.4	1.9
Electronics and Communications Equip.		17,753,289	22,567,471	19,743,183	22,037,658	19,693,514	13.6	14.5	15.8
SERVICES		12,029,739	11,044,330	10,447,432	9,126,012	8,478,023	9.2	8.2	7.7
ALL OTHER (SUBTOTAL)		32,928,564	31,280,811	33,227,490	32,315,776	30,118,789	25.2	23.1	24.3
Subsistence		1,259,007	1,178,445	1,261,358	1,033,603	1,112,171	1.0	0.9	0.7
Clothing, and Equipment		1,150,449	985,534	1,057,914	1,143,180	1,086,823	0.9	0.8	0.9
Fuels and Lubricants		3,292,885	3,037,834	7,235,691	6,327,354	6,325,999	2.5	2.2	5.3
Miscellaneous Hard Goods		7,445,382	6,120,344	5,54,986	4,46,732	4,336,668	4.4	4.1	3.9
Construction		8,066,574	8,895,666	7,632,728	7,885,620	6,670,517	6.2	5.6	5.3
All Actions of \$25,000 or Less		11,414,967	11,162,388	10,491,813	10,493,287	9,986,511	8.7	8.2	7.5
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.							PERCENT OF BUSINESS FIRMS		
SMALL BUSINESS TOTAL		25,228,786	26,624,157	26,914,262	26,048,769	23,816,460	19.3	19.7	18.7
MAJOR HARD GOODS (SUBTOTAL)		5,854,002	7,145,431	7,481,432	6,801,601	5,854,511	6.8	7.7	8.1
Aircraft		1,119,120	1,310,050	1,354,528	1,18,395	996,331	4.5	4.7	4.2
Missile and Space Systems		659,297	768,294	645,708	453,777	426,301	3.3	3.9	3.4
Ships		1,199,621	1,475,831	1,499,882	1,298,853	1,217,888	8.7	12.9	12.5
Tank-Automotive		1,394,365	1,710,468	1,778,849	1,921,941	1,876,436	10.0	14.6	14.8
Weapons		235,619	330,176	343,008	232,562	219,336	14.1	15.7	17.9
Ammunition		412,887	439,079	61,803	613,163	495,53	10.0	9.6	9.0
Electronics and Communications Equip.		1,833,023	2,111,533	2,241,654	2,049,910	1,622,266	10.3	9.4	13.7
SERVICES		3,770,752	3,465,667	2,908,988	2,600,109	2,274,420	31.3	31.4	28.5
ALL OTHER (SUBTOTAL)		15,604,032	16,013,059	16,523,842	16,647,059	15,687,029	47.4	51.2	49.7
Subsistence		500,215	411,720	498,925	423,905	472,776	39.7	34.9	41.4
Clothing, and Equipment		880,045	740,599	890,877	946,738	814,560	76.5	75.1	82.8
Fuels and Lubricants		670,684	857,598	1,899,118	1,699,018	2,095,929	20.4	28.2	42.5
Miscellaneous Hard Goods		2,214,355	2,342,794	2,403,778	2,15,975	1,983,006	28.6	38.9	43.3
Construction		5,03,325	5,336,190	5,083,109	5,754,887	5,016,117	62.5	66.6	75.2
All Actions of \$25,000 or Less		6,295,397	6,124,158	5,748,035	5,664,536	5,304,341	55.2	54.8	54.0

Note: Refer to first page of this table for footnotes.

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TABLE 6a
**DoD Prime Contract Awards by Procurement Program,
 According to Defense Component: FY 1993 - FY 1992**
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MAJOR PROGRAM	(AMOUNTS IN THOUSANDS)					OTHER DEFENSE AGENCIES
	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	
FISCAL YEAR 1993						
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) b/	\$116,007,150	\$23,614,026	\$37,241,099	\$34,979,575	\$7,922,547	\$2,457,709
MAJOR HARD GOODS (SUBTOTAL)	64,545,052	13,389,464	25,556,043	24,688,187	454,647	41,583
Aircraft	22,951,997	2,054,809	7,920,355	12,863,796	113,067	0
Missile and Space Systems	12,133,067	3,493,855	3,302,12	5,331,682	3,15	30-
Ships	9,006,798	13,144	8,925,149	3,747	52,21	3,427
Tank-Automotive	2,354,113	2,098,909	66	113,318	75,237	0
Weapons	1,210,560	4,496,296	529,303	180,837	3,567	0
Ammunition	2,676,436	1,820,018	277,838	578,443	50	57
Electronics and Communications Equip.	14,212,080	3,412,432	4,536,927	5,616,364	206,491	86
SERVICES	17,514,588	4,157,966	5,204,708	3,633,456	207,671	411,087
ALL OTHER (SUBTOTAL)	33,947,511	6,066,596	6,480,347	6,658,032	7,260,229	3,826,794
Subsistence	1,741,204	16,726	12,680	0	982,323	5,550,117
Textiles, Clothing, and Equipment	3,573,910	24,867	4,393	14,342	530,260	0
Fuels and Lubricants	3,203,700	8,314	23,212	1,140	3,160,84	48
Miscellaneous Hard Goods	7,500,406	981,633	1,622,757	3,342,333	886,18	705
Construction	8,790,497	3,279,047	2,414,928	1,506,222	100,193	567,02
All Actions of \$25,000 or Less	12,137,794	1,756,009	2,402,378	1,783,995	1,682,866	14,587
FISCAL YEAR 1992						
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) b/	\$117,150,787	\$25,329,791	\$38,235,214	\$33,721,042	\$7,276,938	\$2,722,541
MAJOR HARD GOODS (SUBTOTAL)	67,052,198	15,759,487	26,324,882	24,060,568	482,987	54,206
Aircraft	24,069,254	2,860,762	7,268,361	13,797,218	141,634	370,067
Missile and Space Systems	13,102,39	3,765,675	4,715,925	4,606,526	4,780	307
Ships	8,255,915	3,222,604	8,154,983	914	51,563	9,333
Tank-Automotive	2,458,778	2,458,191	48,307	147,88	70,24	6,619
Weapons	1,418,550	792,078	459,010	162,547	4,178	37
Ammunition	3,245,950	2,764,969	163,975	316,583	285	38
Electronics and Communications Equip.	14,235,413	3,095,208	5,514,322	5,029,193	209,823	0
SERVICES	17,330,305	3,942,837	5,197,369	3,618,489	153,805	359,286
ALL OTHER (SUBTOTAL)	32,768,284	5,627,467	6,712,962	6,041,986	6,640,145	4,000,221
Subsistence	1,497,948	21,515	13,761	3,306	831,255	5,494,912
Textiles, Clothing, and Equipment	646,719	111,075	12,990	993	521,334	628,111
Fuels and Lubricants	2,767,897	21,674	12,032	10,266	2,723,151	0
Miscellaneous Hard Goods	7,441,649	1,069,841	1,644,289	3,048,103	1,050,117	774
Construction	8,250,531	2,723,456	2,472,834	1,159,842	21,99	156,161
All Actions of \$25,000 or Less	12,163,540	1,679,905	2,556,956	1,819,476	1,492,088	4,241,743

b/ For definitions and coverage, see notes on coverage.
 b/ Excludes foreign concerns with performance in U.S.

TABLE 6a (continued)
DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1991 - FY 1990 R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1991							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$125,878,379	\$29,511,843	\$39,609,593	\$40,348,615	\$10,606,024	\$2,232,969	\$3,469,335
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	18,221,687	27,504,046	27,312,316	721,053	48,260	320,052
Aircraft	23,637,167	3,002,400	6,610,974	13,800,630	221,505	1,332	326
Missile and Space Systems	4,241,630	4,182,212	7,327,470	7,168,130	90,862	14,938	4,967
Ships	9,313,719	4,073,012	9,183,830	5,696	94,414	262	181
Tank-Automotive	4,322,993	809,755	49,870	105,435	12,558	0	1,497
Weapons	1,717,428	809,755	687,598	205,920	101,934	14,855	0
Ammunition	3,564,703	2,920,755	527,349	5,516,955	5,324,811	277,058	313,081
Electronics and Communications Equip.	3,155,873	3,155,873	5,101,958	4,907,696	119,230	320,810	2,618,743
SERVICES	16,937,287	3,868,850	7,521,306	7,003,589	8,128,603	9,765,741	1,863,899
ALL OTHER (SUBTOTAL)	34,813,678	1,332,714	129,461	52,892	71,021	1,989,835	530,540
Subsistence	2,243,209	161,819	21,169	21,468	1,127,566	712	0
Textiles, Clothing, and Equipment	1,680,514	8,502	24,543	11,122	3,655,462	212	0
Fuels and Lubricants	7,620,672	1,225,889	1,535,277	2,078,784	1,425,187	353,951	6,53
Miscellaneous Hard Goods	8,586,177	2,991,580	2,716,943	1,343,749	27,264	1,453,248	13,393
Construction	11,350,392	3,004,055	2,652,765	3,702,459	1,560,447	268,143	162,523
FISCAL YEAR 1990							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$123,820,831	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,611
MAJOR HARD GOODS (SUBTOTAL)	79,120,269	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636
Aircraft	23,994,463	3,784,506	7,458,794	12,549,506	197,578	105	26-
Missile and Space Systems	17,136,849	3,784,674	4,954,980	8,383,419	77,498	0	6,278
Ships	10,303,581	14,125	10,208,678	9,896	58,856	11,826	0
Tank-Automotive	3,322,970	3,134,647	7,040	130,250	50,370	144	150-
Weapons	1,842,130	1,022,649	547,984	265,304	6,193	0	1,166-
Ammunition	4,032,453	3,129,863	847,804	55,759	193	0	483,760
Electronics and Communications Equip.	18,487,823	4,151,660	6,633,577	6,336,119	272,679	10,088	2,587,710
SERVICES	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	
ALL OTHER (SUBTOTAL)	30,062,892	5,948,482	6,025,737	7,364,293	8,541,714	1,686,401	496,265
Subsistence	1,605,594	122,661	54,528	42,108	1,386,259	0	72-
Textiles, Clothing, and Equipment	744,857	27,288	13,574	45,510	657,592	286	607
Fuels and Lubricants	3,771,388	12,933	6,093	8,102	3,742,871	1,038	361
Miscellaneous Hard Goods	7,056,160	1,083,754	1,734,624	2,560,940	1,217,561	103,982	355,599
Construction	5,757,232	1,29,167	1,46,583	901,556	11,364	1,355,308	12,354
All Actions of \$25,000 or Less	11,127,661	2,972,179	2,470,235	3,806,177	1,525,857	225,787	127,426

Note: Refer to first page of this table for footnotes.

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TABLE 6a (continued)

**DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1989 - FY 1988**

a/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1989	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/									
MAJOR HARD GOODS (SUBTOTAL)	\$120,002,855	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012		
Aircraft	79,917,592	19,529,244	31,562,078	27,823,633	592,937	23,226	376,474		
Missile and Space Systems	24,1225,394	3,077,892	8,428,859	12,529,613	189,372	0	42-		
Ships	18,735,096	4,198,865	6,355,037	8,174,810	55,744	0	580		
Tank-Automotive	9,596,042	67,111	9,223,005	121,888	99,755	5,383	198		
Weapons	3,021,333	3,637,902	10,211	121,963	50,893	66	281-		
Ammunition	1,518,633	658,067	567,251	286,565	7,041	0	0		
Electronics and Communications Equip.	3,900,238	2,885,726	948,366	66,060	86	0	0		
SERVICES	18,120,546	5,003,681	5,829,339	6,653,674	240,046	17,777	376,019		
ALL OTHER (SUBTOTAL)	11,708,407	2,646,796	3,754,449	2,782,163	314,840	170,020	2,040,139		
Subsistence	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	407,399		
Textiles, Clothing, and Equipment	1,265,301	74,546	25,816	44,532	1,120,407	0	0		
Miscellaneous Hard Goods	859,571	16,14	7,312	15,127	820,424	0	0		
Construction	3,475,105	77,967	3,878	9,904	3,382,076	609	671		
All Actions of \$25,000 or Less	6,995,304	1,003,524	1,616,954	2,845,254	1,145,960	78,198	305,814		
SERVICES	7,335,552	2,116,582	2,659,501	2,069,560	20,573	1,065,869	9,457		
ALL OTHER (SUBTOTAL)	8,345,517	1,476,584	2,555,734	2,349,241	1,780,175	1,92,326	91,457		
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/									
MAJOR HARD GOODS (SUBTOTAL)	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804	\$2,347,270		
Aircraft	85,856,513	17,682,974	38,136,526	28,879,158	607,607	25,464	524,784		
Missile and Space Systems	24,978,326	2,863,794	9,325,897	12,612,371	146,264	0	0		
Ships	19,693,380	3,982,705	7,739	8,513,094	8,259	0	3,183		
Tank-Automotive	13,716,330	30,758	13,573,711	1,0,69	99,113	11,579	0		
Weapons	3,927,925	3,788,864	12,481	86,355	39,547	549	29		
Ammunition	1,667,109	680,001	649,761	332,710	4,927	0	0		
Electronics and Communications Equip.	4,119,554	3,245,547	765,168	107,972	10,107	0	0		
SERVICES	17,753,289	3,125,345	6,578,169	7,295,577	309,290	13,336	521,572		
ALL OTHER (SUBTOTAL)	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,538,734		
Subsistence	32,928,564	7,065,429	7,723,208	7,624,951	8,470,782	1,761,442	282,752		
Textiles, Clothing, and Equipment	1,259,007	86,375	53,120	38,767	1,080,745	0	0		
Fuels and Lubricants	1,150,449	41,055	14,386	37,815	1,057,188	0	35		
Miscellaneous Hard Goods	3,592,185	19,287	16,394	18,140	3,238,326	28	0		
Construction	7,745,382	1,095,943	1,769,957	3,403,603	1,233,632	102,225	100,022		
All Actions of \$25,000 or Less	8,066,574	2,888,310	2,709,382	1,006,915	16,675	1,434,275	11,017		
SERVICES	11,314,567	2,934,419	3,159,959	3,119,711	1,804,216	1,224,914	117,678		

Note: Refer to first page of this table for footnotes.

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TABLE 6a (continued)
**DoD Prime Contract Awards by Procurement Program,
 According to Defense Component: FY 1987 - FY 1986**

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	
FISCAL YEAR 1987								
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310	
MAJOR HARD GOODS (SUBTOTAL)	93,015,159	20,505,494	38,071,081	32,042,970	611,982	37,859	1,742,773	
Aircraft	27,683,991	3,366,735	9,770,721	14,424,765	121,780	0	0	
Missile and Space Systems	19,781,484	3,822,817	7,415,161	2,569	67,703	26,264	228	
Ships	11,477,728	63,401	11,305,744	4,616	72,582	888	227	
Tank-Automotive	4,853,652	4,674,628	38,175	72,582	67,162	3,376	0	
Weapons	2,098,819	6,699,746	1,033,839	361,858	3,376	0	0	
Ammunition	4,555,004	3,544,326	5,528,613	482,065	0	0	0	
Electronics and Communications Equip.	22,567,471	4,325,841	7,977,280	8,161,933	349,392	10,707	1,742,318	
SERVICES	11,044,330	2,688,426	3,516,622	2,886,879	140,218	220,612	1,591,573	
ALL OTHER (SUBTOTAL)	31,280,811	7,805,185	7,356,275	5,684,913	8,479,911	1,600,563	352,964	
Subsistence	1,179,445	87,218	32,720	42,573	1,015,794	140	0	
Textiles, Clothing, and Equipment	985,534	33,531	39,608	29,996	882,016	69	314	
Fuels and Lubricants	3,031,834	5,106	1,866	38,920	2,930,633	438	868	
Miscellaneous Hard Goods	6,020,944	1,165,583	1,699,768	1,140,183	1,714,270	87,809	155,331	
Construction	8,899,656	3,435,987	2,784,323	1,335,576	9,965	1,292,304	37,511	
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,937	3,097,665	1,867,233	219,803	158,940	
FISCAL YEAR 1986								
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475	
MAJOR HARD GOODS (SUBTOTAL)	92,822,136	21,195,883	35,026,392	34,057,663	640,790	15,833	1,885,575	
Aircraft	32,267,221	3,616,372	10,187,117	18,368,607	95,125	0	0	
Missile and Space Systems	19,355,707	4,786,892	7,165,467	7,389,685	2,813	0	10,850	
Ships	9,412,931	65,707	9,269,915	1,228	64,693	11,388	0	
Tank-Automotive	5,244,926	5,031,299	2,728	116,855	71,664	1,050	330	
Weapons	2,30,203	915,705	1,009,322	374,482	4,621	0	73	
Electronics and Communications Equip.	4,489,965	3,180,970	5,96,486	7,092,426	38	0	45	
SERVICES	19,743,183	3,598,938	6,770,357	7,094,380	401,836	3,395	1,874,277	
ALL OTHER (SUBTOTAL)	10,447,432	2,353,749	2,978,639	2,989,707	128,021	172,890	1,824,126	
Subsistence	33,227,490	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	287,474	
Textiles, Clothing, and Equipment	1,261,358	85,378	52,630	28,976	1,094,374	0	0	
Fuels and Lubricants	1,057,914	52,883	12,780	29,861	961,973	58	359	
Miscellaneous Hard Goods	7,235,691	44,025	23,417	45,881	7,121,234	1,017	117	
Construction	5,547,986	1,072,406	1,515,104	1,060,027	1,728,264	60,421	111,764	
All Actions of \$25,000 or Less	10,493,813	3,818,210	1,877,668	1,785,756	1,124,063	1,124,063	19,835	
		2,816,447	2,745,662	2,738,861	1,821,373	214,071	155,99	

Note: Refer to first page of this table for footnotes.

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TABLE 6a (concluded)

**DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1985 - FY 1984**

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1985					
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/													
MAJOR HARD GOODS (SUBTOTAL)	\$139,586,634	\$31,192,491	\$45,656,475	\$45,468,686	\$12,189,521	\$1,674,135	\$3,455,326						
Aircraft	95,144,846	21,528,199	36,609,846	37,660,685	590,188	31,148	1,724,780						
Missile and Space Systems	34,579,580	3,728,610	10,203,015	20,559,971	87,984	0	1,0						
Ships	18,667,899	3,720,210	6,613,693	8,329,883	52,243								
Tank-Automotive	10,401,343	4,954,620	10,270,641	38,860	211	55,846	20,799						
Weapons	5,152,256	4,243,399	1,098,152	272,267	56,900	1,440	1,440						
Ammunition	2,618,277	4,021,313	1,583,472	80,003	4,459	0	0						
Electronics and Communications Equipment	22,037,658	3,803,201	7,802,013	8,318,454	382,711	8,909	1,722,370						
SERVICES	9,126,012	1,963,579	2,624,695	2,800,418	121,830	129,279	1,486,211						
ALL OTHER (SUBTOTAL)	32,315,776	7,700,713	6,421,934	5,007,583	11,477,503	1,463,708	244,335						
Subsistence	1,023,603	92,041	32,243	27,823	871,496	0	0						
Textiles, Clothing, and Equipment	1,143,180	62,494	16,158	42,428	1,021,985	115	1,0						
Fuels and Lubricants	6,307,354	35,171	20,061	60,054	6,189,643	1,193	1,232						
Miscellaneous Hard Goods	6,462,732	1,305,386	1,469,008	1,137,522	1,385,055	67,145	98,366						
Construction	7,885,620	3,427,273	2,237,907	986,060	11,764	1,198,674	23,942						
All Actions of \$25,000 or Less	10,493,287	2,778,348	2,646,557	2,753,696	1,997,410	196,681	120,595						
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/													
MAJOR HARD GOODS (SUBTOTAL)	\$124,912,148	\$27,861,426	\$39,948,244	\$40,506,812	\$11,673,281	\$1,743,693	\$3,178,692						
Aircraft	86,315,336	19,306,750	31,749,771	33,236,110	513,499	22,752	1,486,454						
Missile and Space Systems	29,234,550	3,234,569	8,643,098	17,267,971	88,912	0	0						
Ships	16,663,293	3,624,636	5,750,289	7,285,976	1,765	6	627						
Tank-Automotive	9,353,141	3,234,466	9,222,982	4,489	88,404	17,800	230						
Weapons	4,989,563	4,833,841	1,377	84,583	58,944	1,388							
Ammunition	2,422,864	1,312,801	831,516	279,235	2,312	0	0						
Electronics and Communications Equipment	3,955,411	3,161,247	672,327	121,837	0								
SERVICES	19,693,514	3,117,190	6,618,182	8,196,019	273,162	3,364	1,485,597						
ALL OTHER (SUBTOTAL)	8,478,023	1,736,469	2,634,093	2,454,712	56,799	108,166	1,487,784						
Subsistence	30,118,789	6,818,207	5,564,380	4,815,990	11,102,983	1,612,775	204,454						
Textiles, Clothing, and Equipment	1,112,171	100,077	42,614	34,254	935,226	0	33						
Fuels and Lubricants	1,086,823	143,075	26,892	35,018	881,805	0							
Miscellaneous Hard Goods	6,325,999	31,899	40,212	79,543	6,171,708	2,602	35						
Construction	4,936,668	1,280,376	1,287,800	938,798	1,261,629	91,319	76,746						
All Actions of \$25,000 or Less	9,986,511	2,576,480	1,766,390	973,348	6,509	1,323,886	24,04						
		2,638,300	2,400,472	2,755,029	1,846,106	195,368	103,236						

Note: Refer to first page of this table for footnotes.

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Directorate for Information Operations and Reports

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1984 through FY 1993 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$21,694 million during FY 1993 and accounted for 18.2 percent of all DoD procurement. During FY 1992, the comparable amount was \$21,342 million, which was 17.7 percent of the total awards.

As shown in Table 7, the Department of the Air Force had the largest amount of RDT&E awards in each of the last ten years. RDT&E awards accounted for 80.9 percent of the contracts awarded by the Department of the Air Force to

Educational and Nonprofit Institutions during FY 1993.

Between FY 1984 and FY 1986, the relative share of RDT&E procurement to total procurement remained consistently around 13 or 14 percent. During FY 1987, it rose to 15.5 percent and continued to rise each year through FY 1989. Decreases are shown for both FY 1990 and FY 1991 to 17.3 percent and 15.8 percent, respectively. Awards again increased in FY 1992 to 17.7 percent. In FY 1993, the percentage of RDT&E procurement to total procurement reached a ten year high of 18.2 percent.

Contract awards for RDT&E by procurement program are shown for FY 1984 through FY 1993 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1993 - FY 1989
A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1993			FY 1992			FY 1991			FY 1990			FY 1989		
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	
TOTAL	\$22,374,509		\$21,811,684		\$20,981,043		\$22,404,659		\$23,260,820						
INTERAGENCY/FMS	512,009		300,138		212,038		171,345		1,032,050						
FOR WORK OUTSIDE U. S. B/	168,853		170,040		294,980		218,346		191,227						
TOTAL, EXCEPT ABOVE															
Army	21,693,648	18.2	21,341,505	17.7	20,474,025	15.8	22,114,968	17.3	22,036,543	17.9					
Navy	4,600,940	18.9	4,552,532	19.0	4,414,420	14.6	3,801,306	13.3	4,205,809	15.1					
Air Force	4,935,734	13.0	5,035,775	12.9	4,275,209	10.6	5,447,830	12.8	6,333,132	14.7					
Defense Logistics Agency	9,765,946	26.8	8,672,620	24.7	9,728,463	23.2	11,073,245	27.1	9,954,085	25.8					
Civil Functions	12,191	0.2	11,067	0.1	7,271	0.1	19,804	0.2	10,995	0.1					
Other Defense Agencies	13,655	0.5	12,187	0.4	9,028	0.4	6,683	0.3	5,892	0.4					
2,371,181	23.4	2,654,322	26.1	2,039,634	52.9	1,666,100	42.2	1,527,130	51.2						
EDUCATIONAL + NONPROFIT INSTITUTIONS															
Army	2,133,946	62.0	2,311,093	67.2	2,556,239	70.1	2,767,494	78.4	2,587,893	79.1					
Navy	235,526	31.0	209,482	30.0	240,395	37.9	227,245	51.3	280,467	66.4					
Air Force	55,584	73.9	685,220	69.2	627,252	75.4	656,987	78.5	721,944	75.8					
Defense Logistics Agency	1,181,460	80.9	1,139,345	79.9	1,312,733	83.3	1,556,779	87.4	1,432,741	89.3					
Civil Functions	11,434	10.9	11,065	10.2	7,265	3.7	14,873	13.5	8,816	7.7					
Other Defense Agencies	5,128	18.9	5,191	22.3	3,813	18.1	3,308	12.5	2,716	14.1					
146,805	42.7	260,290	82.4	364,781	94.2	308,802	93.0	141,209	88.7						
BUSINESS FIRMS FOR WORK IN THE U. S.															
Army	19,559,701	16.9	19,030,42	16.2	17,917,786	14.2	19,247,474	15.5	19,448,650	16.2					
Navy	4,365,404	18.5	4,746,050	18.7	4,174,025	14.1	3,574,061	12.7	3,925,342	14.3					
Air Force	4,385,150	11.8	4,750,055	11.4	3,647,957	19.2	4,790,843	11.5	5,611,188	13.3					
Defense Logistics Agency	8,577,486	24.5	7,533,275	22.3	8,415,730	20.9	9,516,966	24.4	8,521,344	23.1					
Civil Functions	7,758	*	6,997	6	5,215	0.2	4,331	0.1	1,679	0.2					
Other Defense Agencies	8,527	0.3	2,394,033	24.3	1,674,853	48.3	3,375	0.2	3,176	0.2					
2,224,376	22.7														
SMALL BUSINESS FIRMS															
Army	2,270,685	9.2	1,941,439	8.1	1,652,391	6.4	1,730,988	7.2	1,456,510	6.4					
Navy	750,983	11.7	696,965	11.4	553,793	8.2	487,134	8.4	400,324	7.8					
Air Force	580,886	8.1	510,043	6.7	470,054	6.0	533,847	7.0	435,721	5.7					
Defense Logistics Agency	633,389	11.9	462,107	9.9	432,625	8.1	493,77	9.5	471,549	10.3					
Civil Functions	6,738	*	6,067	6	4,403	0.5	2,434	0.1	2,915	0.4					
Other Defense Agencies	307,678	20.3	266,255	17.0	191,510	28.0	211,795	34.9	145,416	32.1					

A/ For definitions and coverage, see notes on coverage.

B/ Includes foreign firms for performance in U.S.

* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

TABLE 7 (concluded)
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1988 - FY 1984^{a/}

(AMOUNTS IN THOUSANDS)

Type of Contractor	FY 1988	FY 1987	FY 1986	FY 1985	FY 1984
	Amount	%	Amount	%	Amount
TOTAL	\$22,601,657		\$19,866,651		\$18,343,949
INTERAGENCY/FMS	166,028	1.0%	118,810	1.0%	509,159
FOR WORK OUTSIDE U. S. B/	167,745		181,611		47,400
TOTAL, EXCEPT ABOVE	22,267,884	16.6	21,516,091	15.5	19,566,230
Army	3,296,264	11.8	3,164,453	10.1	2,841,728
Navy	6,466,685	12.6	7,366,012	14.7	7,286,119
Air Force	11,727,097	28.5	9,832,035	23.3	8,276,587
Defense Logistics Agency	30,135	0.3	39,551	0.4	18,292
Civil Functions	5,389	0.3	3,685	0.2	2,693
Other Defense Agencies	742,314	29.8	1,090,245	28.0	1,140,811
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,747,010	79.2	2,709,218	77.5	2,616,458
Army	267,306	60.7	283,469	59.8	258,140
Navy	947,976	83.0	888,966	82.2	985,425
Air Force	1,395,297	86.4	1,355,845	85.0	1,217,643
Defense Logistics Agency	20,603	23.2	23,493	23.5	6,880
Civil Functions	1,1507	3.6	1,676	5.1	7,6
Other Defense Agencies	114,321	80.6	155,739	73.3	669
BUSINESS FIRMS FOR WORK IN THE U. S.	19,520,874	14.9	18,806,873	13.9	16,949,772
Army	3,028,958	11.0	2,880,984	9.3	2,583,588
Navy	5,518,709	11.0	6,477,016	13.2	6,300,694
Air Force	10,331,800	26.1	8,436,280	20.9	7,058,944
Defense Logistics Agency	9,532	0.1	16,058	0.2	11,412
Civil Functions	3,882	0.2	2,019	0.1	2,024
Other Defense Agencies	627,993	26.8	934,506	25.3	993,110
SMALL BUSINESS FIRMS	1,446,030	5.7	1,438,073	5.6	1,263,937
Army	425,352	6.6	445,496	5.9	363,852
Navy	416,125	5.1	349,355	4.5	303,150
Air Force	457,490	8.9	414,427	8.8	403,463
Defense Logistics Agency	0	0.0	4,877	0.1	1,817
Civil Functions	2,951	0.3	1,585	0.2	1,492
Other Defense Agencies	144,112	30.6	212,383	27.1	189,563

NOTE: Refer to first page of this table for footnotes.

TABLE 8
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Procurement Program: FY 1993 - FY 1984 ^{A/}

PROCUREMENT PROGRAM		NET VALUE (\$000)						PERCENT			
	FY 1993	FY 1992	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY 1984	
TOTAL	\$22,374,509	\$21,811,684	\$20,981,043	\$22,404,659	\$23,260,820	16.2	16.0	13.9	15.5	16.7	
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	512,009 168,853 21,693,648	300,138 170,505 21,341,505	292,980 20,474,025	171,345 22,014,968	1,032,050 1,192,245 22,038,543	4.9 2.9 18.2	3.1 3.2 17.7	1.8 3.1 15.8	1.1 3.1 17.3	10.8 3.0 17.9	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,133,946	2,311,093	2,556,239	2,767,494	2,587,893	62.0	67.2	70.1	78.4	79.1	
BUSINESS FIRMS TOTAL	19,559,701	19,030,412	17,917,786	19,247,474	19,448,650	16.9	16.2	14.2	15.5	16.2	
MAJOR HARD GOODS (SUBTOTAL)	14,873,798	14,429,180	14,021,023	15,876,660	16,215,161	23.0	21.5	18.9	20.1	20.3	
Aircraft	5,026,100	3,995,376	3,086,440	4,325,590	3,861,514	21.9	16.6	13.1	18.0	16.0	
Missile and Space Systems	5,135,258	5,073,425	5,958,186	6,006,587	6,152,463	42.2	36.4	38.7	32.8	32.8	
Ships	397,188	518,573	576,534	509,663	687,518	4.4	6.3	4.9	7.2	7.2	
Tank-Automotive	422,620	368,222	459,225	361,382	1,016,217	18.0	12.8	10.6	10.9	26.5	
Weapons	273,186	265,301	315,554	435,052	410,398	22.6	18.4	12.6	12.7	27.0	
Ammunition	320,346	435,989	413,083	682,534	70,172	12.0	13.4	11.6	16.9	18.0	
Electronics and Communications Equip.	3,299,100	3,788,284	3,213,001	3,555,852	3,379,879	23.2	20.6	21.1	19.2	18.7	
SERVICES	3,540,745	3,599,552	2,894,155	2,391,165	2,303,270	20.2	20.8	17.1	16.3	19.7	
ALL OTHER (SUBTOTAL)	1,145,158	1,001,680	1,001,308	979,649	930,219	3.4	3.1	2.9	3.3	3.3	
Subsistence	837	235	350	350	50	* ^C	0.8	1.7	0.6	0.4	
Textiles, Clothing, and Equipment	4,709	11,097	8,381	6,491	3,229	0.8	0.9	0.6	0.1	0.1	
Fuels and Lubricants	4,075	3,696	2,957	2,817	2,535	0.1	0.1	0.1	0.1	0.1	
Miscellaneous Hard Goods	1,061,530	915,085	916,072	895,523	876,517	14.2	12.3	12.0	12.7	12.5	
Construction	1,490	1,115	72,783	74,385	48,603	0.6	0.6	0.6	*	*	
All Actions of \$25,000 or Less	74,007	71,490				0.7	0.7	0.6	0.7	0.6	
TOTAL	\$22,601,657	\$21,867,373	\$19,866,651	\$18,995,920	\$18,343,949	14.9	14.0	12.5	11.6	12.6	
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	166,028 167,745 22,267,884	150,594 200,688 21,516,091	118,810 181,111 19,586,330	132,146 124,636 18,739,138	509,159 44,400 17,787,390	1.9 2.1 16.6	1.7 2.3 15.5	1.2 2.0 14.0	1.1 1.4 13.1	5.0 0.6 13.9	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,747,010	2,709,218	2,616,458	2,462,973	2,122,599	79.2	77.5	77.7	78.7	78.3	
BUSINESS FIRMS TOTAL	19,520,874	18,806,873	16,949,772	16,276,165	15,664,791	14.9	13.9	12.4	11.7	12.5	
MAJOR HARD GOODS (SUBTOTAL)	17,087,446	16,622,698	15,179,229	14,600,815	14,381,018	19.9	17.9	16.4	14.9	16.7	
Aircraft	5,014,645	5,25,937	3,116,087	2,268,048	2,286,443	20.1	12.7	9.7	6.6	7.8	
Missile and Space Systems	6,822,793	6,928,383	5,905,202	6,129,666	6,429,307	34.6	30.5	36.5	32.8	38.6	
Ships	522,383	448,206	624,055	674,761	656,612	3.8	4.2	6.5	6.5	7.0	
Tank-Automotive	194,114	195,818	170,099	130,344	122,141	4.9	4.0	3.3	2.5	2.5	
Weapons	485,791	580,352	710,335	612,291	552,749	29.1	27.1	30.8	23.4	22.8	
Ammunition	469,185	489,439	385,870	322,892	282,894	11.4	10.7	8.6	6.9	7.2	
Electronics and Communications Equip.	3,578,535	4,424,555	4,266,971	4,462,813	4,036,872	20.2	19.6	21.6	20.3	20.5	
SERVICES	1,786,477	1,566,433	1,334,153	1,245,151	998,725	14.9	14.2	12.8	13.6	11.8	
ALL OTHER (SUBTOTAL)	646,951	617,742	436,390	430,199	285,048	2.0	2.0	1.3	0.9	0.9	
Subsistence	4,357	109	0	0	0	*	0.0	0.0	0.0	0.0	
Textiles, Clothing, and Equipment	4,379	8,341	8,195	11,078	18,454	0.4	0.8	1.0	1.7	1.7	
Fuels and Lubricants	3,453	10,333	8,449	7,714	5,995	0.1	0.3	0.1	0.1	0.1	
Miscellaneous Hard Goods	593,785	555,105	375,386	360,900	201,175	7.7	9.2	6.8	4.2	4.2	
Construction	225	849	1,802	8,470	461	*	*	0.1	0.1	*	
All Actions of \$25,000 or Less	44,752	42,995	42,058	42,037	50,963	0.4	0.4	0.4	0.4	0.5	

A/ For definitions and coverage, see notes on coverage.

B/ Includes foreign concerns with performance in U.S.

* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 6.

Prepared By: *Washington Headquarters Services*
 Directorate for Information Operations and Reports

AWARDS BY COMPETITION

Awards by Extent of Competed Procurement

As shown in Table 9, total DoD awards subject to competition during FY 1993 and 1992 totaled \$112,455 million and \$114,544 million, respectively. A breakout of these awards is as follows:

	FY 1993 Dollars	FY 1992 Dollars	FY 1993 Percent	FY 1992 Percent
Total	\$112,455	\$114,544	100.0%	100.0%
Competed 1/	73,320	65.2	65.2	76,367
Follow-on	10,384	9.2	9.2	8,208
Not Competed	28,752	25.6	25.6	29,969

Table 9 gives the total for both actions and dollars by reporting Component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure where applicable. Full and open competition procedures accounted for 76.7 percent of the competed post-CICA awards during FY 1993 compared to 77.0 percent for FY 1992. Actions of \$25,000 or less accounted for 10.1 percent (10.3 percent last year), and other than full and open competition, 13.2 percent (12.7 percent last year).

Solicitation Procedures

Tables 13 and 14 highlight the dollars and procurement actions respectively for each of the CICA solicitation procedures used by the DoD to procure supplies and services during both FY 1993 and FY 1992. See the Federal Acquisition Regulation, Part 6, for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1993 amounted to \$138.3 billion, which was a \$2.0 billion increase from FY 1992. Of the FY 1993 total, \$25.0 billion (18.1 percent) were for "Foreign Military Sales," and "Actions of \$25,000 or Less." Of the remaining \$113.2 billion, 79.5 percent were awarded pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$55.1 billion, or 50.1 percent. The "Other Than Full & Open Competition" category accounted for \$54.8 billion, or 49.9 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 11,902,807 procurement actions during FY 1993, a slight decrease from the 12,087,325 reported during FY 1992. Distribution by kind of contracting action is also depicted.

Chart IV shows percent distribution of DoD awards by extent of competed procurement according to Defense Component for FY 1993. The Not Competed total percentage for Civil Functions doubled in size from 5.1% during FY 1992 to 10.2% during FY 1993. This increase was caused by emergency procurements due to damage caused by natural disasters.

Chart IV

**Percent Distribution of DoD Awards by Extent of Competed Procurement
According to Defense Component: Fiscal Year 1993**

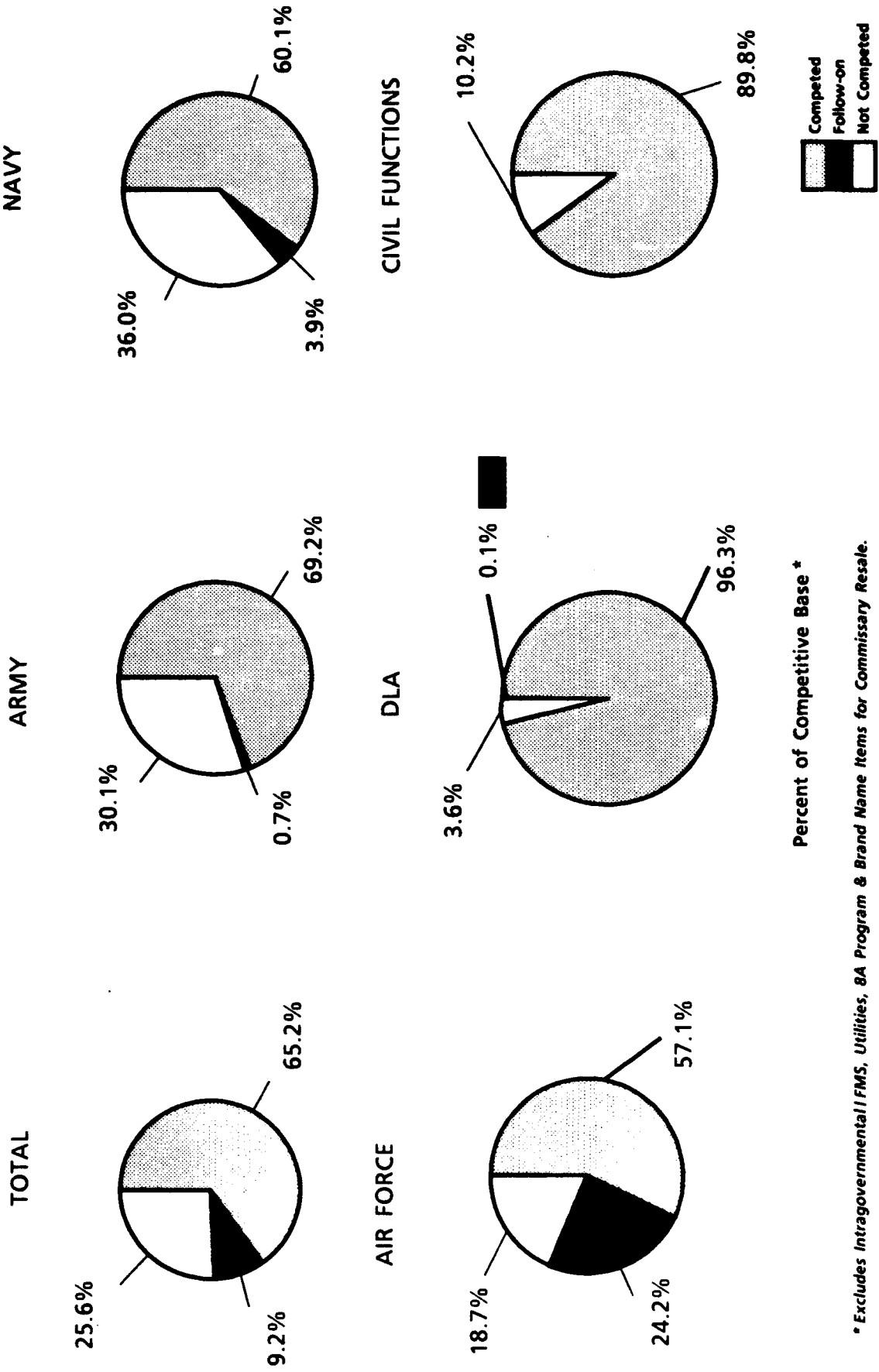


TABLE 9
**DoD Prime Contract Awards by Extent of Competed Procurement,
 According to Defense Component: FY 1993 - FY 1992** ^{A/}

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL ^{B/}						ARMY						NAVY						
	Oct 92-Sep 93		Oct 91-Sep 92		Oct 92-Sep 93		Oct 91-Sep 92		Oct 92-Sep 93		Oct 91-Sep 92		Oct 92-Sep 93		Oct 91-Sep 92		Oct 92-Sep 93		
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	
TOTAL	\$138,307,134		\$136,296,711		\$31,294,657		\$30,888,976		\$41,560,800		\$43,155,918								
INTRA-AGENCY/FMS C/	\$10,601,924		\$7,068,235		\$4,224,299		\$2,086,689		\$1,807,001		\$1,881,327								
TOTAL, EXCEPT INTRA-FMS EXCLUSIONS D/	\$127,705,210		\$129,228,476		\$27,070,358		\$28,802,286		\$38,753,799		\$41,264,591								
TOTAL, EXCEPT EXCLUSIONS	\$15,250,106		\$14,683,999		\$2,541,038		\$2,343,480		\$3,560,837		\$3,411,577								
COMPETED E/ FOLLOW-ON	\$112,455,104	100.0	\$114,544,477	100.0	\$24,529,320	100.0	\$26,458,807	100.0	\$36,192,962	100.0	\$37,853,013	100.0							
NOT COMPETED	\$28,751,815	25.6	\$29,969,442	26.2	\$7,372,698	30.1	\$9,200,925	34.8	\$13,033,701	36.0	\$13,503,621	35.7							
EXTENT OF COMPETED PROCUREMENT																			
AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS							
Oct 92-Sep 93		Oct 91-Sep 92		Oct 92-Sep 93		Oct 91-Sep 92		Oct 92-Sep 93		Oct 91-Sep 92		Oct 92-Sep 93		Oct 91-Sep 92					
Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct		
TOTAL	\$42,708,182		\$40,523,069		\$9,772,618		\$8,489,729		\$2,553,773		\$2,817,972								
INTRA-AGENCY/FMS C/	\$4,421,450		\$2,978,234		\$134,744		\$96,840		\$7,858		\$4,143								
TOTAL, EXCEPT INTRA-FMS EXCLUSIONS D/	\$38,286,731		\$37,544,835		\$9,637,874		\$8,392,890		\$2,551,915		\$2,813,829								
TOTAL, EXCEPT EXCLUSIONS	\$2,664,820		\$2,562,643		\$1,491,446		\$1,259,547		\$161,335		\$139,759								
COMPETED E/ FOLLOW-ON	\$35,621,911	100.0	\$34,982,191	100.0	\$8,146,428	100.0	\$7,133,343	100.0	\$2,390,579	100.0	\$2,674,070	100.0							
NOT COMPETED	\$20,344,163	57.1	\$22,947,787	65.6	\$7,845,220	96.3	\$6,860,339	96.2	\$2,147,336	89.8	\$2,537,198	94.9							
	\$8,616,815	24.2	\$6,260,464	17.9	\$5,040	0.1	\$13,672	0.2	\$39	*	\$442	*							
	\$6,860,933	18.7	\$5,773,940	16.5	\$296,168	3.6	\$259,332	3.6	\$243,205	10.2	\$136,430	5.1							

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes pre-CICA USA Schedule awards and actions with other Federal Agencies.

D/ Includes awards for utilities, the 8(a) program, and brand name items for commissary resale, and actions with another Federal Agency.

* Less than 0.05 percent.

Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Report 6

TABLE 9 (concluded)
DoD Prime Contract Awards by Extent of Competed Procurement,
According to Defense Component: FY 1993 - FY 1992 A/

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT		TOTAL B/		ARMY				NAVY			
Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL		11,902,807		12,087,325		2,251,936		2,382,633		2,201,330	
INTRAGENCY/FMS C/		74,380		61,629		14,188		11,298		12,732	
TOTAL, EXCEPT INTRAGENCY/FMS EXCLUSIONS D/		11,828,427		12,025,696		2,237,748		2,371,335		2,188,598	
TOTAL, EXCEPT EXCLUSIONS D/		6,220,073		5,820,032		1,122,186		1,149,598		1,168,288	
COMPETED E/		5,608,354	100.0	5,205,664	100.0	1,115,562	100.0	1,221,737	100.0	1,020,310	100.0
FOLLOW-ON		5,106,837	91.1	5,662,071	91.2	1,025,918	92.0	1,091,625	89.4	816,850	80.1
NOT COMPETED		3,907	0.1	4,674	0.1	150	*	236	*	565	0.1
		497,610	8.9	538,919	8.7	89,494	8.0	129,876	10.6	202,895	19.9
										239,776	21.4
EXTENT OF COMPETED PROCUREMENT		AIR FORCE		DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL		3,011,538		3,137,121		1,227,885		1,165,606		489,652	
INTRAGENCY/FMS C/		8,942		11,230		36,687		26,289		1,687	
TOTAL, EXCEPT INTRAGENCY/FMS EXCLUSIONS D/		3,002,596		3,125,891		1,191,198		1,139,317		487,965	
TOTAL, EXCEPT EXCLUSIONS D/		428,569		166,762		784,716		674,623		256,655	
COMPETED E/		2,514,027	100.0	2,959,129	100.0	406,482	100.0	464,694	100.0	231,310	100.0
FOLLOW-ON		2,501,677	97.2	2,881,489	97.4	381,192	93.8	432,518	93.1	153,717	66.5
NOT COMPETED		3,027	0.1	3,460	0.1	38	*	90	*	1	*
		69,323	2.7	74,180	2.5	25,252	6.2	32,086	6.9	77,592	33.5
										47,733	24.6

Note: Refer to first page of this table for footnotes.

TABLE 10
DOD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1993 - FY 1992 A/
(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS B/		ADJUSTED TOTAL	
	Oct 92-Sep 93	Oct 91-Sep 92	Oct 92-Sep 93	Oct 91-Sep 92	Oct 92-Sep 93	Oct 91-Sep 92
TOTAL	\$138,307,134	\$136,296,711	\$25,852,030	\$21,752,234	\$112,455,104	\$114,544,477
INTRAGENCY/FMS C/	10,601,924	7,068,235	10,501,924	7,068,235	0	0
TOTAL PRE-CICA AWARDS	3,305,632	5,046,797	664,137	1,032,368	2,641,495	4,014,429
TOTAL POST-CICA AWARDS	124,399,578	124,181,679	14,585,969	13,651,631	109,813,609	110,530,047
Actions of \$25,000 or less						
Full & Open Competition D/	55,079,417	56,334,578	0	0	55,079,417	56,334,578
Sealed Bids Competitive Proposal Combination	36,855,605	38,822,909	0	0	7,195,518	7,404,909
Architect-Engineer Basic Research	868,567	300,939	0	0	36,855,605	38,822,001
Multiple Award Schedule	1,419,938	893,913	0	0	1,411,938	1,411,938
Alternate Source - Reduced Cost Mobilization	932,179	826,935	0	0	932,179	826,935
Eng/R&D Capability	918,705	906,529	0	0	918,705	906,529
Set Aside						
6,048,238	5,514,653	0	0	0	6,048,238	5,514,653
0/T Full & Open Competition						
Only One Source Unique Source Follow-on Unsolicited Res Prop	54,822,678	53,092,260	8,285,799	7,344,555	46,536,879	45,747,704
Patent/Data Rights Utilities Standardization Other	38,315,880	34,787,270	2,322,546	2,055,928	35,993,334	32,771,342
Urgency Mobilization Essential R&D Capability International Agreement Authorized by Statute E/ Authorized Resale	18,042,246	16,523,261	1,366,693	1,052,974	16,675,554	15,570,288
National Security Public Interest Otherwise Auth by Statute	8,034,373	5,028,283	20,160	20,015	8,018,613	5,004,469
2,339,874	488,392	12,445	129,118	1,848	72,597	123,252
3,148	2,821,735	279,643	209,051	3,361	276	204,769
26,152	1,239,056	471,359	408,980	464,928	12,431	10,639
11,401,789	12,383,304	1,025	5,072	464,990	534,390	55,012
3,043,262	2,909,611	105,021	105,021	65,853	10,936,899	11,845,914
4,632,566	6,396,551	165,420	165,420	132,344	2,938,241	2,843,759
1,847,940	1,930,423	988,492	988,492	708,231	4,467,146	6,264,206
297,491	297,491	2,821,735	2,821,735	859,448	0	1,222,192
2,980,425	2,980,425	1,362,092	1,362,092	1,239,056	0	158,665
1,362,092	1,239,056	2,506,831	62,747	29,132	2,277,128	2,477,699
3,148	12,391	1,566	2,550	1,581	1	9,841
26,152	12,580	16,502	4,329	9,650	0	8,251

A/ For definitions and coverage, see notes on coverage.

B/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale.

C/ Includes Pre-CICA GSA Schedules and actions with other Federal Agencies.

D/ Includes Federal Schedule awards.

E/ Includes Post-CICA 8(a) program.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure,
According to Extent of Competed Procurement: FY 1993 - FY 1992 A/
 (AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL		COMPETED		FOLLOW ON		NOT COMPETED	
	Oct 92-Sep 93	Oct 91-Sep 92	Oct 92-Sep 93	Oct 91-Sep 92	Oct 92-Sep 93	Oct 91-Sep 92	Oct 92-Sep 93	Oct 91-Sep 92
	Amount	%	Amount	%	Amount	%	Amount	%
TOTAL	\$112,455,104	\$114,544,477	\$73,319,534		\$10,383,755		\$28,751,815	\$29,969,442
INTR-AGENCY/FMS C/	0	0	0	0	0	0	0	0
TOTAL PRE-CICA AWARDS	2,641,495	4,014,429	1,510,827		3,226,892	1,050,805	79,863	117,677
TOTAL POST-CICA AWARDS	109,813,609	110,530,047	71,808,707	100.0	73,139,831	100.0	7,538,452	100.0
Actions of \$25,000 or less	8,187,663	8,439,514	7,267,940	10.1	7,526,973	10.3	0	0.0
Full & Open Competition D/	55,079,417	56,334,578	55,079,417	76.7	56,334,578	77.0	0	0.0
Sealed Bids	7,195,518	7,104,509	7,195,518	10.0	7,401,903	10.1	0	0.0
Competitive Proposal	35,855,605	38,822,001	36,855,605	51.3	38,822,001	53.1	0	0.0
Combination	1,411,938	868,567	868,567	1.2	868,567	0.4	0	0.0
Architect-Engineer	893,913	1,411,938	1,411,938	2.0	893,913	1.2	0	0.0
Basic Research	932,179	826,935	932,179	1.3	826,935	1.1	0	0.0
Multiple Award Schedule	918,705	906,529	918,705	1.3	906,529	1.2	0	0.0
Alternate Source -								
Reduced Cost	848,666	1,664,700	848,666	1.2	1,664,700	2.3	0	0.0
Mobilization	816,411	1,643,801	816,411	1.1	1,643,801	2.2	0	0.0
Eng/R&D Capability	14,588	19,1989	14,588	*+	19,1989	*	0	0.0
Set Aside	6,048,238	5,514,653	6,048,238	8.4	5,514,653	7.5	0	0.0
O/T Full & Open Competition	46,536,879	45,747,704	9,454,003	13.2	9,270,458	12.7	9,330,779	100.0
Only One Source	35,993,324	32,771,324	4,784,880	6.7	3,882,838	5.3	8,785,917	94.1
Unique Source	16,675,554	15,570,288	1,314,011	1.8	902,856	1.2	1,468,193	15.7
Follow-on	8,018,613	5,008,469	179,396	0.2	128,713	0.2	6,499,837	69.6
Unsolicited Res Prop	72,597	123,252	994	*	106	*	1,037	*
Patent/Data Rights	276,282	204,769	8,117	*	5,840	*	102,250	1.1
Utilities	12,431	10,639	12,256	*	10,639	*	0	0.0
Standardization	10,935,959	5,012	80	*	133	*	0	0.0
Other	10,935,899	11,848,914	3,269,328	4.6	2,834,551	3.9	714,001	7.7
Urgency	2,938,241	2,843,759	948,818	1.3	793,524	1.1	413,737	4.4
Mobilization	4,467,146	6,264,206	3,262,750	4.5	4,262,549	5.8	68,797	0.7
Essential R&D Capability	859,448	1,222,192	18,235	*	19,645	*	13,005	0.1
International Agreement	0	158,665	0	0.0	51,764	0.1	0	0.0
Authorized by Statute E/	0	0	0	0.0	0	0.0	0	0.0
Authorized Resale	0	0	0	0.0	0	0.0	0	0.0
National Security	2,277,128	2,477,699	434,316	0.6	252,404	0.3	49,323	0.5
Public Interest	1,581	9,841	5,004	*	7,733	*	0	0.0
Otherwise Auth by Statute	9,650	8,251	7,347	*	7,822	*	2,171	*

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure: FY 1993 - FY 1992 ^{a/}
(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DOD B/			ARMY			NAVY						
	Oct 92-Sep 93	\$ Award	%	Oct 91-Sep 92	\$ Award	%	Oct 92-Sep 93	\$ Award	%	Oct 91-Sep 93	\$ Award	%	
TOTAL	138,307,134	100.0		136,296,711	100.0		31,294,657	100.0		41,560,800	100.0		
INTERAGENCY/FMS C/	10,601,924	7.7		7,068,235	5.2		4,224,299	13.5		2,086,689	6.8		
Actions of \$25,000 or Less	14,471,332	10.5		14,742,261	10.8		2,567,699	8.2		2,591,290	8.4		
Actions(Except FMS)Over \$25,000	113,233,878	81.9		114,486,215	84.0		24,502,659	78.3		26,210,997	84.9		
PRE-CICA Actions	3,305,632	2.4		5,046,797	3.7		280,389	0.9		288,439	0.9		
POST-CICA Actions	109,928,246	79.5		100,0	109,439,418	80.3	100.0	24,222,269	77.4	100.0	25,922,558	83.9	
Full & Open Competition D/ Sealed Bids	55,079,417	50.1		56,334,578	51.5		13,468,206	55.6		13,033,862	50.3		
Competitive Proposal Combination	7,195,518	6.5		7,044,909	6.8		2,515,216	10.6		2,474,780	9.5		
Architect-Engineer	36,855,605	33.5		38,822,001	35.5		8,038,485	33.0		8,012,924	30.9		
Multiple Award Schedule	868,567	0.8		300,939	0.3		41,489	0.2		19,764	0.1		
Alternate Source -	1,411,938	1.3		893,913	0.8		595,922	2.5		310,466	1.2		
Mobilization	932,179	0.8		826,935	0.8		173,120	0.7		192,382	0.7		
Basic Research	918,05	0.8		905,529	0.8		231,337	1.0		243,064	0.9		
Reduced Cost -	848,666	0.8		1,664,700	1.5		15,642	0.1		104,802	0.4		
Mobilization	17,668	* *		910	* *		2,553	* *		824,158	2.2		
Eng/R&D Capability	816,411	0.7		1,643,801	1.5		10,328	* *		15,146	* *		
Set Aside	14,588	* *		19,389	* *		2,762	* *		100,707	0.4		
O/T Full & Open Competition	6,048,238	5.5		5,514,653	5.0		1,796,895	7.4		1,675,683	6.5		
Only One Source	54,822,678	49.9		53,092,260	48.5		10,754,063	44.4		12,888,696	49.7		
Unique Source	38,315,880	34.9		34,787,270	31.8		7,222,93	29.4		7,963,293	30.7		
Follow-on	18,042,246	16.4		16,123,261	15.2		2,669,140	11.0		3,295,654	12.7		
Unsolicited Res P/ op	8,039,373	7.3		5,028,483	4.6		483,510	2.0		240,791	0.9		
Patent/Data Rights	7,744,45	0.1		129,118	0.1		12,975	0.1		18,493	0.1		
Utilities	279,643	0.3		209,051	0.2		30,112	0.1		4,910	0.1		
Standardization	477,359	0.4		408,980	0.4		367,018	1.5		301,806	1.2		
Other	11,401,789	10.4		12,383,304	11.3		3,559,35	14.7		4,100,883	15.8		
Urgency	3,043,262	2.8		2,909,611	2.7		683,660	2.8		904,410	3.5		
Mobilization	4,632,566	4.2		6,396,551	5.8		1,417,524	5.9		2,556,606	9.9		
Essential R&D Capability	1,847,940	1.7		1,930,423	1.8		223,523	0.9		202,424	0.8		
International Agreement	297,491	0.3		488,392	0.4		147,485	0.6		161,651	0.6		
Authorized by Statute E/	2,980,425	2.7		2,821,735	2.6		973,419	4.0		875,461	3.4		
Authorized Resale	1,362,092	1.2		1,239,056	1.1		25	* 25		1,295	* 1,295		
National Security	2,339,874	2.1		2,506,831	2.3		185,664	0.8		219,346	0.8		
Public Interest	3,148	* *		12,391	* *		571	* 571		1,686	* 1,686		
Otherwise Auth by Statute	26,152	* *		12,580	* 0		0	0		94	* 94		

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards not included elsewhere in this table.
 C/ Includes pre-CICA GSA schedules and actions with another Federal agency.
 D/ Includes post-CICA GSA schedule awards.
 E/ Includes post-CICA 8(a) program.
 * Less than 0.05 percent.

Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Reports

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Defense Component: FY 1993 - FY 1992 A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS					
	Oct 92-Sep 93	\$ Amount	%	Oct 91-Sep 92	\$ Amount	%	Oct 92-Sep 93	\$ Amount	%	Oct 91-Sep 92	\$ Amount	%
TOTAL	42,708,182	100.0		40,523,069	100.0		9,772,618	100.0		8,489,729	100.0	
INTERAGENCY/FMS C/	4,421,450	10.4		2,978,234	7.3		134,744	1.4		96,840	1.1	
Actions of \$25,000 or Less	2,485,168	5.8		2,632,952	6.5		1,783,279	18.0		1,581,438	18.6	
Actions(Except FMS)Over \$25,000	35,801,564	83.8		34,911,883	86.2		7,874,595	80.6		6,811,451	80.2	
PRE-CICA Actions	3,051,762	7.1		4,617,512	11.4		0	0.0				
POST-CICA Actions	32,749,802	76.7		30,294,371	74.8		7,874,595	80.6		6,811,451	80.2	
Full & Open Competition D/	13,211,005			40.3	14,867,999		49.1	6,209,142		5,571,348		
Sealed Bids E/	1,556,728			3.2	880,550		2.9	451,164		388,392		
Combination F/	9,706,119			29.6	11,357,304		39.5	4,638,150		56.7	4,323,052	
Competitive Proposal G/	7,774,404			0.2	98,642		0.3	4,905		0.1	6,203	
Architect-Engineer H/	109,702			0.3	44,535		0.9	337	*	77	130,163	
Basic Research I/	335,561			1.0	278,614		1.9	1,334	*	919	150,500	
Multiple Award Schedule J/	438,034			1.3	357,131		1.2	16,511	0.2	17,102	0.3	
Alternate Source -	66	*		992	*		0	0.0		806	*	
Reduced Cost -	30-	*		846	*		0	0.0		0	0.0	
Mobilization -	43	*		100	*		0	0.0		0	0.0	
Eng/R&D Capability K/	53	*		47	*		0	0.0		806	*	
Set Aside L/	1,487,391	4.5		1,250,332	4.1		1,036,771	10.2		834,797	12.3	
0/T Full & Open Competition M/	19,512,740	59.6		15,413,792	50.9		1,665,453	21.1		1,240,103	18.2	
Only One Source N/	14,324,014	43.7		10,383,960	34.3		210,451	3.4		262,384	3.9	
Unique Source O/	2,377,559	7.4		1,600,008	5.3		101,553	1.3		119,339	1.8	
Follow-on P/	6,863,779	21.0		3,973,160	12.8		177	*		9,886	1.1	
Unsolicited Res Prop Q/	10,446	*		12,124	0.0		0.0			65	*	
Patent/Data Rights R/	124,671	0.4		170,876	0.6		1,568	*		653	*	
Utilities S/	105,831	0.3		98,260	0.3		3,554	*		4,282	0.1	
Standardization T/	4,781,593	*		803	*		163,512	2.1		130,017	1.9	
Other U/	14,6	4,628,129	15.3							4,222	0.2	
Urgency V/	748,063	2.3		469,242	1.5		396,148	5.0		124,296	1.8	
Mobilization W/	599,501	1.8		608,235	2.0		228,799	2.9		170,984	2.5	
Essential R&D Capability X/	1,009,728	3.1		998,305	3.3		7,522	0.1		5,070	0.1	
International Agreement Y/	28,999	0.1		107,053	0.4		4,399	0.1		1,988	*	
Authorized by Statute E/	733,151	2.2		680,299	2.2		133,516	1.7		169,244	2.5	
Authorized Resale Z/	2,894	*		7,359	*		624,657	7.9		506,137	7.4	
National Security AA/	2,065,541	6.3		2,157,283	7.1		0	0.0		0	0.0	
Public Interest BB/	849	*		2,055	*		62	*		0	0.0	
Otherwise Auth by Statute CC/	26,057	0.1		12,580	*		0	0.0		0	0.0	

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Kind of Contracting Action: FY 1993 - FY 1992^{A/}

SOLICITATION PROCEDURE	TOTAL						NEW WORK						DELIVERY ORDERS						MODIFICATIONS					
	Oct 92-Sep 93	%	Actions	%	Oct 91-Sep 92	%	Actions	%	Oct 92-Sep 93	%	Actions	%	Oct 91-Sep 92	%	Actions	%	Oct 92-Sep 93	%	Actions	%	Oct 91-Sep 92	%		
TOTAL	11902607	100.0			12087325	100.0			0				0				0				0			
INTERAGENCY/FMS B/	74380	0.6			61629	0.5			2097				2521				1482				1523			
Actions of \$25,000 or Less	11587337	97.3			11796023	97.6			0				0				0							
Actions(Except FMS)Over \$25,000	241090	2.0			229673	1.9			71808				75394				96930				57349			
PRE-CICA Actions	3918	*			5628	*			362				800				2373				1183			
POST-CICA Actions	237172	2.0	100.0		224055	1.9	100.0		71446	100.0			74594	100.0			109624	100.0			93682	100.0		
Full & Open Competition C/	156085	65.8			154237	68.8			48361	67.7			50982	68.3			68683	62.7			65162	69.6		
Sealed Bids	21381	9.0			21484	9.6			11102	15.5			12224	16.4			46930	4.3			4157	4.4		
Competitive Proposal	8236	34.7			81443	36.4			21908	30.7			23340	31.3			38483	35.1			36232	38.7		
Combination	574	0.2			639	0.3			185	0.3			163	0.2			127	0.1			21845	38.9		
Architect-Engineer	8993	3.8			6482	2.9			1843	2.6			1561	1.8			5056	4.6			37440	4.0		
Basic Research	2935	1.2			2916	1.3			1010	1.5			1916	1.2			14	*			2094	3.7		
Multiple Award Schedule	10899	4.6			12047	5.4			61	0.1			62	0.1			10798	9.9			11969	12.8		
Alternate Source -	612	0.3			746	0.3			56	0.1			86	0.1			113	0.1			150	0.2		
Reduced Cost	566	*			73	*			3	*			2	*			100	0.0			443	0.8		
Mobilization	566	0.2			702	0.3			41	*			33	*			67	0.1			144	0.2		
Eng/R&D Capability	40	*			41	*			21	*			19	*			4	*			424	0.8		
Set Aside	28455	12.0			28440	12.7			12136	17.0			12830	17.2			9402	8.6			8683	9.3		
O/T Full & Open Competition	80930	34.1			69711	31.1			23048	32.3			23585	31.6			40832	37.2			28458	30.4		
Only One Source	34335	14.7			36642	16.4			16265	17.6			13027	17.5			12952	16.2			13862	14.8		
Unique Source	1744	7.4			20156	9.0			6265	8.8			6956	9.3			6844	8.6			83660	8.9		
Follow-on	1822	0.8			1700	0.8			575	0.8			529	0.7			224	0.2			248	*		
Unsolicited Res Prop	216	0.1			292	0.1			67	0.1			113	0.2			441	0.4			147	*		
Parent/Data Rights	802	0.3			936	0.4			216	0.3			259	0.3			1495	1.4			518	0.6		
Utilities	1689	0.7			1675	0.7			99	0.1			98	0.1			11	*			1449	1.5		
Standardization	13	*			115	*			5338	*			5061	*			3	*			2	*		
Other	12849	5.4			11867	5.3			75	*			5061	6.8			3943	3.6			3282	3.5		
Urgency	7430	3.1			8306	3.7			4857	6.8			5158	6.9			1259	1.1			1522	1.6		
Mobilization	2609	1.1			2663	1.2			263	0.4			352	0.5			1056	1.0			930	1.0		
Essential R&D Capability	434	0.2			447	0.2			64	0.1			61	0.1			94	0.1			73	0.1		
International Agreement	363	0.2			340	0.2			86	0.1			127	0.2			84	0.1			17	*		
Authorized by Statute D/	11596	4.9			11037	4.9			3883	5.4			3509	4.7			4491	4.1			4322	4.6		
Authorized Resale	20683	8.7			7251	3.2			19	*			38	0.1			20499	18.7			7201	7.7		
National Security	2955	1.2			2962	1.3			1306	1.8			1304	1.7			385	0.4			488	0.5		
Public Interest	25	*			63	*			5	*			9	*			12	*			43	*		
Otherwise Auth by Statute	157	0.1			97	*			37	0.1			27	*			109	0.1			62	0.1		

A/ For definitions and coverage, see notes on coverage.
B/ Includes pre-CICA GSA schedules and actions with another Federal Agency.
C/ Includes Federal Schedule awards.
D/ Includes Post-CICA 8(a) program.
* less than 0.05 percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 1C shows the net value and percent distribution of DoD prime contract awards over \$25,000 for both fiscal years 1993 and 1992. Data are shown by type of contract pricing provision, according to Defense Component. Table 17 provides annual data for FY 1984 through FY 1993.

During FY 1993, awards over \$25,000 (excluding intragovernmental awards) totaled \$112,280 million, of which \$7,516 million, or 68.1 percent, were awarded under fixed price procedures and \$31,915 million, or 28.4 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$3,849 million, or 3.4 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 14.6 percent of the total contract awards over \$25,000 during FY 1993. The use of incentive contracts (both fixed price and cost-type combined) decreased from 16.2 percent of total contract dollars in FY 1992 to 15.5 percent this year. The use

of firm fixed-price contracts decreased from 51.0 percent to 50.1 percent.

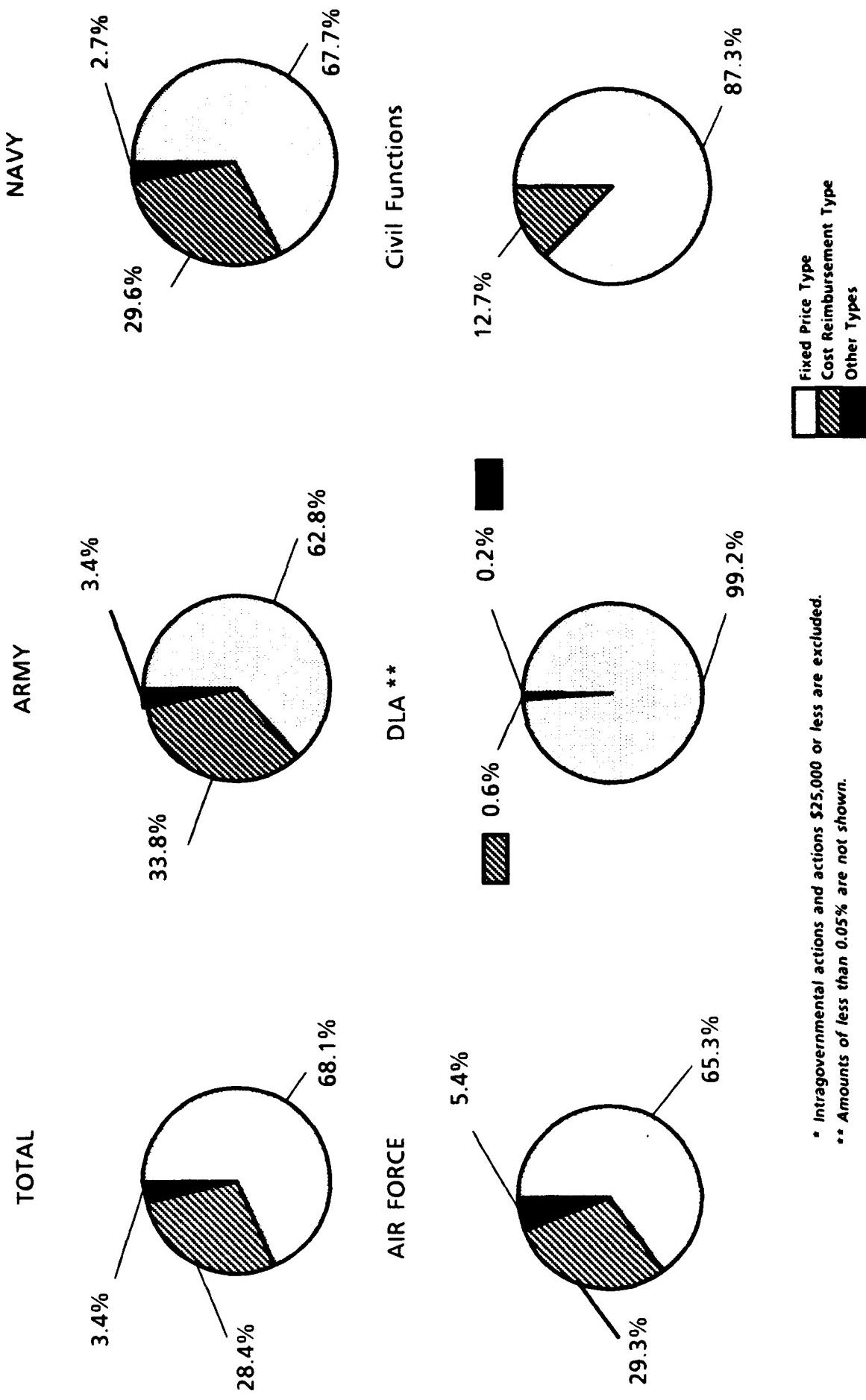
The total of 226,620 contract actions over \$25,000 for FY 1993 (see Table 16) includes 71,808 original contract actions and modifications calling for additional work and 154,812 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 4.8 percent and actions representing delivery orders and modifications, pursuant to the terms of the original contract, increased by 12.5 percent.

Chart V shows percent distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component, for FY 1993. Cost reimbursement type contracts for Civil Functions increased from 6.1% in FY 1992 to 12.7% during FY 1993. This increase was caused by emergency procurements due to damage caused by natural disasters.

Chart V

Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component: Fiscal Year 1993

Percent of Total Procurement *



- * Intragovernmental actions and actions \$25,000 or less are excluded.
- ** Amounts of less than 0.05% are not shown.

TABLE 16
**DoD Prime Contract Awards by Type of Contract Pricing Provision,
 According to Defense Component: FY 1993 - FY 1992**

TYPE OF CONTRACT PRICING PROVISION		TOTAL B/		ARMY		NAVY	
		OCT 92 - SEP 93	OCT 91 - SEP 92	OCT 92 - SEP 93	OCT 91 - SEP 92	OCT 92 - SEP 93	OCT 91 - SEP 92
AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL		\$138,307,134	\$136,296,711	\$31,294,657	\$30,888,976	\$41,560,800	\$43,155,918
INTERREGENCY/FMS		12,863,802	9,576,847	4,931,863	2,856,046	2,497,170	2,721,977
ACTIONS \$25,000 OR LESS		13,162,845	13,317,414	2,146,116	2,134,797	2,600,390	2,743,218
ACTIONS OVER \$25,000		112,280,488	100,0	113,402,449	100,0	25,888,132	100,0
FIXED PRICE TYPE		76,516,193	68,1	79,144,866	69,8	15,199,531	65,9
FIRM		56,281,476	50,1	57,887,745	51,0	13,281,953	54,6
DETERMINABLE		11,571,191	0,5	13,393,543	0,3	11,4,825	58,6
INCENTIVE		11,341,869	10,1	12,683,020	11,2	2,536,377	0,5
ECONOMIC PRICE ADJUSTMENT		8,321,658	7,4	8,180,548	7,2	1,513,315	6,4
COST REIMBURSEMENT TYPE		31,914,831	28,4	30,845,275	27,2	8,181,968	33,8
NO FEE		16,867,671	14,7	2,142,109	1,9	3,666,168	2,5
FIXED FEE		16,345,011	14,6	14,570,956	12,8	3,319,302	14,0
INCENTIVE FEE		4,989,378	4,4	5,716,202	5,0	2,091,091	8,7
AWARD FEE		8,712,771	7,8	8,415,007	7,4	2,089,427	8,6
OTHER TYPES		3,849,464	3,4	3,412,309	3,0	825,119	3,4
TIME AND MATERIALS		3,213,341	2,9	3,011,535	2,9	803,527	3,3
LABOR HOURS		636,123	0,6	397,774	0,4	25,592	0,1
						94,688	0,1
						22,598	0,1
						94,688	0,1
						82,573	0,2

TYPE OF CONTRACT PRICING PROVISION		AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
		OCT 92 - SEP 93	OCT 91 - SEP 92	OCT 92 - SEP 93	OCT 91 - SEP 92	OCT 92 - SEP 93	OCT 91 - SEP 92
AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL		\$42,708,182	\$40,523,069	\$9,772,618	\$8,489,729	\$2,559,773	\$2,817,972
INTERREGENCY/FMS		5,095,606	3,668,969	195,909	169,137	59,109	56,095
ACTIONS \$25,000 OR LESS		2,138,757	2,264,581	1,731,062	1,541,066	285,324	249,523
ACTIONS OVER \$25,000		35,473,819	100,0	34,589,519	100,0	6,779,526	100,0
FIXED PRICE TYPE		23,157,670	65,3	22,585,727	65,3	7,781,489	99,2
FIRM		15,143,604	43,0	14,126,062	40,8	3,211,584	40,9
DETERMINABLE		46,799	0,1	25,888	0,1	990	2,218
INCENTIVE		7,102,982	20,0	7,300,497	21,1	57	*
ECONOMIC PRICE ADJUSTMENT		764,284	2,2	1,133,280	3,3	4,568,857	58,2
COST REIMBURSEMENT TYPE		10,392,867	29,3	10,320,573	29,8	47,360	0,6
NO FEE		849,864	2,4	1,232,425	3,6	15,414	0,2
FIXED FEE		3,587,851	10,1	3,179,285	9,2	31,946	0,4
INCENTIVE FEE		1,581,247	4,5	2,006,227	5,8	0	0
AWARD FEE		4,373,905	12,3	3,902,736	11,3	0	0
OTHER TYPES		1,923,283	5,4	1,683,119	4,9	16,798	0,2
TIME AND MATERIALS		1,438,680	4,1	1,419,809	4,1	16,367	0,2
LABOR HOURS		484,602	1,4	263,310	0,8	4,32	*

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

• Less than 0.05 percent.

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TABLE 16 (continued)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1993 ^{R/V}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION		TOTAL B/			ARMY			NAVY		
		TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL
TOTAL		11,902,807				2,251,936				2,201,330
INTERAGENCY/FMS		703,289				219,081				199,170
ACTIONS \$25,000 OR LESS	10,855,143					1,878,871				1,935,321
ACTIONS OVER \$25,000	226,620	100.0		71,808	154,812	53,317	100.0	18,357	34,960	65,951
FIXED PRICE TYPE	171,961	75.9		61,371	110,590	40,667	76.3	15,514	25,153	40,718
FIRM REDETERMINABLE	160,569	70.9		58,840	101,729	39,623	74.3	15,382	24,241	38,626
INCENTIVE	463	0.2		119	344	154	0.3	27	127	0.2
ECONOMIC PRICE ADJUSTMENT	3,378	1.5		476	2,902	118	0.2	27	91	1,639
COST REIMBURSEMENT TYPE	7,551	3.3		1,936	5,615	772	1.4	78	684	341
NO FEE	40,333	17.8		8,409	31,924	9,069	17.0	2,381	6,678	19,455
FIXED FEE	3,189	1.4		859	22,330	1,050	2.0	315	735	463
INCENTIVE FEE	29,109	12.8		6,201	22,908	5,480	10.3	1,590	3,890	15,932
AWARD FEE	999	0.4		217	7,782	598	1.1	122	446	1,155
7,036	3.1			1,132	5,904	1,941	3.6	364	1,577	2,815
OTHER TYPES	14,326	6.3		2,028	12,298	3,581	6.7	452	3,129	5,808
TIME AND MATERIALS	12,559	5.5		1,718	10,841	3,484	6.5	434	3,070	5,240
LABOR HOURS	1,767	0.8		310	1,457	97	0.2	18	79	568
TOTAL										
INTERAGENCY/FMS										
ACTIONS \$25,000 OR LESS	2,755,479									
ACTIONS OVER \$25,000	50,002	100.0		15,739	34,263	1,151,130		51,977		452,058
FIXED PRICE TYPE	36,825	73.6		18,152	23,573	23,635	100.0	10,633	13,002	6,943
FIRM REDETERMINABLE	34,403	68.8		12,501	21,902	21,218		89,8	9,502	11,716
INCENTIVE	133	0.3		37	96	10	*	4	4	17
ECONOMIC PRICE ADJUSTMENT	1,507	3.0		333	1,174	2,127		2	0	6
COST REIMBURSEMENT TYPE	1,782	1.6		281	501	2,127	9.0	1,050	1,077	24
NO FEE	8,697	17.4		2,041	6,656	235	1.0	73	162	398
FIXED FEE	1,387	2.8		2,078	1,109	62	0.3	12	50	74
INCENTIVE FEE	5,191	10.4		1,338	3,853	173	0.7	61	112	236
AWARD FEE	237	0.5		63	1,174	0	0.0	0	0	8
1,882	3.8			362	1,520	0	0.0	0	0	0
4,480	9.0			546	3,934	43	0.2	2	41	88
3,528	7.1			427	3,101	40	0.2	2	38	13
952	1.9			119	833	3	*	0	5	13
TOTAL										
INTERAGENCY/FMS										
ACTIONS \$25,000 OR LESS										
ACTIONS OVER \$25,000										
FIXED PRICE TYPE										
FIRM REDETERMINABLE										
INCENTIVE										
ECONOMIC PRICE ADJUSTMENT										
COST REIMBURSEMENT TYPE										
NO FEE										
FIXED FEE										
INCENTIVE FEE										
AWARD FEE										
OTHER TYPES										
TIME AND MATERIALS										
LABOR HOURS										

NOTE : Refer to first page of this table for footnotes.

TABLE 16 (concluded)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1992 ^{A/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION		NUMBER OF PROCUREMENT ACTIONS						NAVY					
		TOTAL B/			ARMY			OCT 91 - SEP 92			OCT 91 - SEP 92		
		TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL		12,087,325				2,382,633				2,296,509			
INTERAGENCY/FMS		744,807				222,719				213,203			
ACTIONS \$25,000 OR LESS	10,081,027					1,965,206				2,012,054			
ACTIONS OVER \$25,000	212,945	100.0		75,394	137,551	50,527	100.0	18,737	31,790	70,463	100.0	25,017	45,446
FIXED PRICE TYPE	158,554	74.5		65,228	93,326	38,045	75.3	16,011	21,978	44,747	63.5	20,999	23,748
FIRM	146,344	69.0		62,793	8,151	36,999	73.2	15,919	21,080	42,405	60.2	20,798	21,607
DETERMINABLE	508	0.2		135	373	138	0.3	25	113	171	0.2	45	126
INCENTIVE PRICE ADJUSTMENT	3,659	1.7		506	3,153	139	0.3	24	115	1,809	2.6	109	1,700
COST REIMBURSEMENT TYPE	7,443	3.5		1,794	5,649	773	1.5	103	670	362	0.5	47	315
NO FEE	40,495	19.0		8,216	32,279	9,107	18.0	2,237	6,870	19,816	28.1	3,003	16,813
FIXED FEE	3,370	1.6		823	2,547	1,093	2.2	323	770	440	0.6	136	304
INCENTIVE FEE	29,093	13.7		6,122	22,971	5,507	10.9	1,474	4,033	16,116	22.9	2,549	13,567
AWARD FEE	1,030	0.5		241	789	559	1.1	115	444	192	0.3	36	156
OTHER TYPES	7,002	3.3		1,030	5,972	1,948	3.9	325	1,623	3,068	4.4	282	2,786
TIME AND MATERIALS	13,396	6.5		1,950	11,946	3,371	6.7	429	2,942	5,900	8.4	1,015	4,885
LABOR HOURS	12,281	5.8		1,638	10,643	3,263	6.5	411	2,852	5,302	7.5	854	4,448
	1,615	0.8		312	1,303	108	0.2	18	90	598	0.8	161	437
TYPE OF CONTRACT PRICING PROVISION		AIR FORCE						DEFENSE LOGISTICS AGENCY					
		TOTAL			OCT 91 - SEP 92			OCT 91 - SEP 92			OCT 91 - SEP 92		
		TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL		3,137,121				1,165,606				436,751			
INTERAGENCY/FMS		221,521				59,867				13,988			
ACTIONS \$25,000 OR LESS	2,865,772					1,081,870				408,091			
ACTIONS OVER \$25,000	49,656	100.0		15,746	33,910	22,442	100.0	10,430	12,012	6,701	100.0	2,624	4,077
FIXED PRICE TYPE	36,948	74.4		13,526	23,422	22,196	98.9	10,331	11,865	6,406	95.6	2,531	3,815
FIRM	34,563	69.6		12,908	21,655	20,275	90.3	9,418	10,857	6,334	94.5	2,515	3,819
DETERMINABLE	106	0.2		41	363	1,203	0	0	0	35	0.5	3	24
INCENTIVE PRICE ADJUSTMENT	1,566	3.2		363	1,499	1,904	8.5	903	1,001	28	0.4	2	26
COST REIMBURSEMENT TYPE	713	1.4		214									
NO FEE	8,376	16.9		1,787	6,589	209	0.9	91	118	284	4.2	90	194
FIXED FEE	1,524	3.1		1,261	1,263	38	0.2	9	29	70	1.0	30	40
INCENTIVE FEE	4,976	10.0		1,163	3,813	169	0.8	80	89	147	2.2	43	104
AWARD FEE	1,258	0.5		81	1,177	0	0.0	0	0	0	0.0	0	0
OTHER TYPES	1,618	3.3		282	1,336	2	*	2	0	67	1.0	17	50
TIME AND MATERIALS	4,332	8.7		433	3,899	37	0.2	8	29	11	0.2	3	8
LABOR HOURS	3,571	7.2		328	3,243	28	0.1	4	24	5	0.0	3	8
	761	1.5		105	656	9	*	4	0	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1993 - FY 1984 A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION		FY 1993			FY 1992			FY 1991			FY 1990			FY 1989		
		AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	
TOTAL		\$112,280,488	100.0	\$113,402,449	100.0	\$126,294,179	100.0	\$122,278,008	100.0	\$120,545,991	100.0					
FIXED PRICE TYPE (SUB-TOTAL)		76,516,193	68.1	79,144,866	69.8	96,760,113	76.6	92,925,952	76.0	94,661,675	78.5					
Firm Redeterminable		56,281,476	50.1	57,887,749	51.0	71,673,745	56.8	64,468,383	52.7	65,378,228	54.2					
Incentive		571,191	0.5	393,569	0.3	371,936	0.3	564,031	0.5	751,226	0.6					
Economic Price Adjustment		11,341,869	10.1	12,683,020	11.2	13,740,819	10.9	16,336,422	13.7	16,982,333	14.1					
8,321,658		7.4		8,180,548	7.2	10,973,613	8.7	11,157,116	9.1	11,549,888	9.6					
COST REIMBURSEMENT AND OTHER TYPES		35,764,295	31.9	34,257,583	30.2	29,534,066	23.4	29,352,056	24.0	25,884,316	21.5					
No Fee		1,867,671	1.7	2,143,109	1.9	1,866,368	1.5	2,314,610	1.9	1,712,073	1.4					
Fixed Fee		16,345,011	14.6	14,510,956	12.8	13,442,422	10.6	13,850,450	11.3	12,728,604	10.6					
Incentive Fee		4,989,378	4.4	5,116,302	5.0	4,136,995	3.3	4,558,155	3.7	3,545,652	2.9					
Award Fee		8,715,771	7.8	8,445,007	7.4	6,905,079	5.5	5,612,428	4.7	5,773,737	4.5					
Other B/		3,849,464	3.4	3,412,309	3.0	3,183,202	2.5	2,966,403	2.4	2,424,250	2.0					
TOTAL		\$129,871,904	100.0	\$135,458,767	100.0	\$137,542,840	100.0	\$139,912,096	100.0	\$125,018,710	100.0					
FIXED PRICE TYPE (SUB-TOTAL)		102,063,797	78.6	108,133,372	79.8	112,101,580	81.5	115,552,316	82.6	100,916,834	80.7					
Firm Redeterminable		71,194,956	54.8	78,674,574	58.1	73,860,472	53.7	74,503,325	53.3	62,835,664	50.3					
Incentive		21,346,446	0.1	19,025,352	14.0	21,199,018	0.1	20,277,280	0.2	567,861	0.5					
Economic Price Adjustment		21,346,924	16.4	19,025,553	14.0	21,397,310	15.6	24,337,617	17.4	21,840,000	17.5					
9,446,471		7.3		10,429,993	7.7	16,644,780	12.1	16,414,094	11.7	15,673,309	12.5					
COST REIMBURSEMENT AND OTHER TYPES		27,808,107	21.4	27,325,395	20.2	25,441,260	18.5	24,359,780	17.4	24,101,876	19.3					
No Fee		2,570,245	2.0	2,779,325	2.1	2,157,867	1.6	2,075,797	1.5	1,880,809	1.5					
Fixed Fee		13,986,018	10.8	13,006,905	9.6	11,897,165	8.6	11,400,151	8.1	10,439,865	8.4					
Incentive Fee		3,401,078	2.6	5,156,987	3.8	5,730,251	4.2	6,369,419	4.6	6,675,890	5.3					
Award Fee		5,430,496	4.2	4,466,668	3.1	3,865,876	2.8	3,295,754	2.4	3,946,301	3.2					
Other B/		2,411,270	1.9	2,235,210	1.7	1,790,101	1.3	1,218,659	1.0	1,159,011	0.9					

A/ For Definitions and Coverage, See Notes on Coverage.

B/ Includes Time and Materials and Labor Hours Contracts.

* Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,863 reporting large contractors totaled \$44,947 million in FY 1993, which was a 5.0 percent decrease from the \$47,318 million reported by 1,742 large contractors in FY 1992.

Small businesses received 37.6 percent of the total committed for subcontracting work during FY 1993, compared with 38.4 percent for FY 1992. Comparative data for FY 1984 through FY 1993 are given below.

(Amounts in Millions)

	1993	1992	1991	1990	1989	1988	1987	1986	1985	1984
1. Number of Large Contractors Reporting	1,863	1,742	1,709	1,664	1,555	1,571	1,469	1,353	1,205	1,208
2. Military Subcontract Commitments	\$44,947	\$47,318	\$57,053	\$54,708	\$56,037	\$58,798	\$53,116	\$52,898	\$54,494	\$47,582
a. Small Businesses	16,879	18,165	19,413	21,499	22,009	22,309	21,559	20,362	20,145	17,957
b. Other Businesses	28,068	29,153	37,640	33,209	34,028	36,489	31,557	32,536	34,349	29,625
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	37.6	38.4	34.0	39.3	39.3	37.9	40.6	38.5	37.0	37.7

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition procedures and award was made to the lowest responsive and responsive offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a Military Department or Defense Agency purchasing office requesting that a non-Defense Federal Agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service

Advanced Research Projects Agency

Ballistic Missile Defense Organization

Commander US Special Operations Command

Defense Commercial Communications Office

Defense Commissary Agency

Defense Evaluation Support Activity

Defense Information Systems Agency

Defense Mapping Agency

Defense Nuclear Agency

Defense Supply Service - Washington

Office for the Civilian Health & Medical

Program of the Uniformed Services

(CHAMPUS)

On Site Inspection Agency

Uniformed Services University of

Health Sciences

WHS Contracting Office

Prime Contract Award. A legally binding agreement executed by a Department or an Agency of DoD to obtain supplies, services, or construction.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and, with its affiliates, does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states, the District of Columbia, and the outlying areas of the United States.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance outside of the United States (see above).